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And the team of
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Russian and Black Sea wheat and grains situation and outlook as of May 8, 2025

Hubuder, May 8, 2023

Key topics

Russian grain export mechanism: some important hints for importers

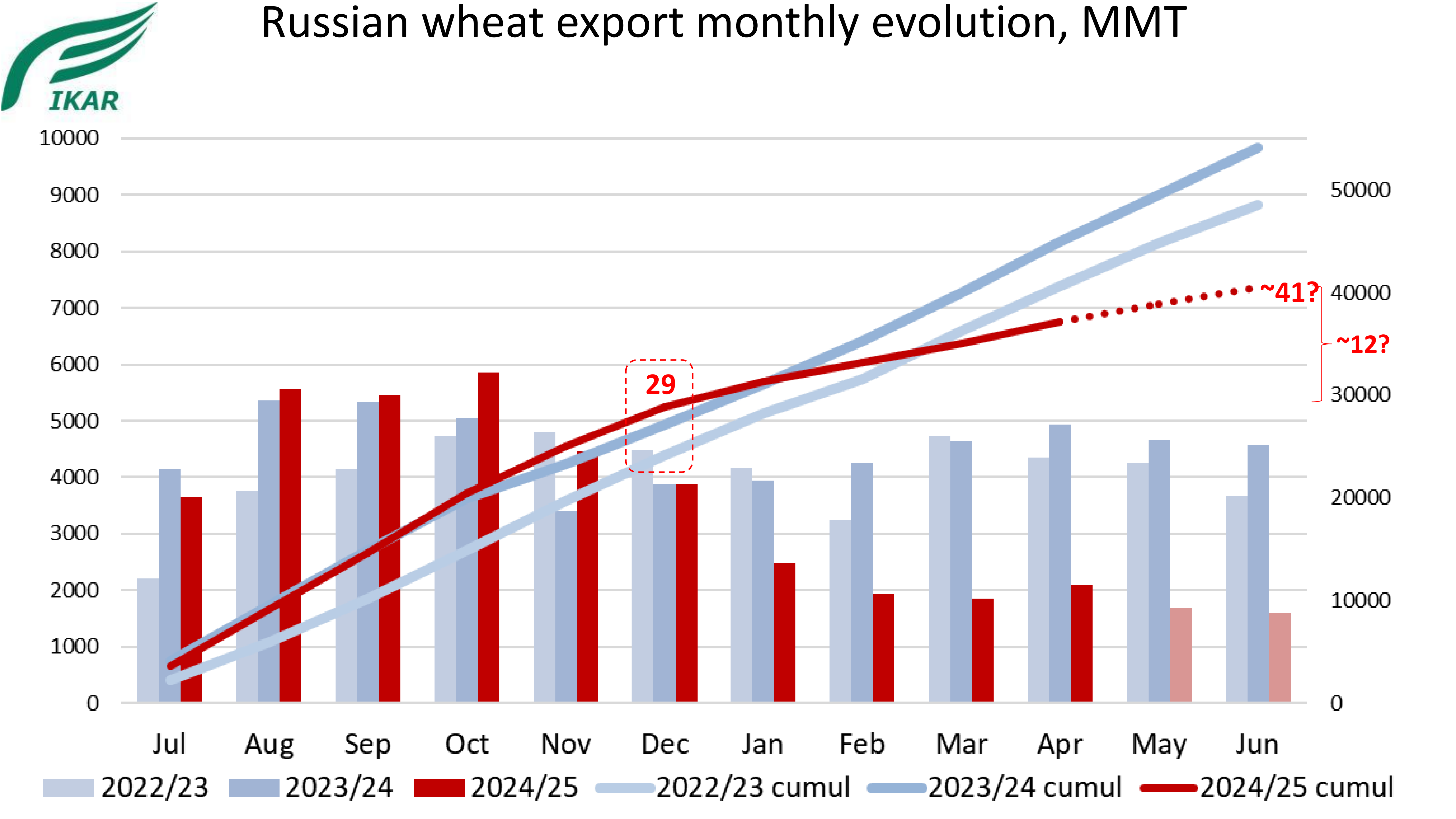
Ongoing organizational restructuring of our export markets

Ending stocks update

New crop pressure

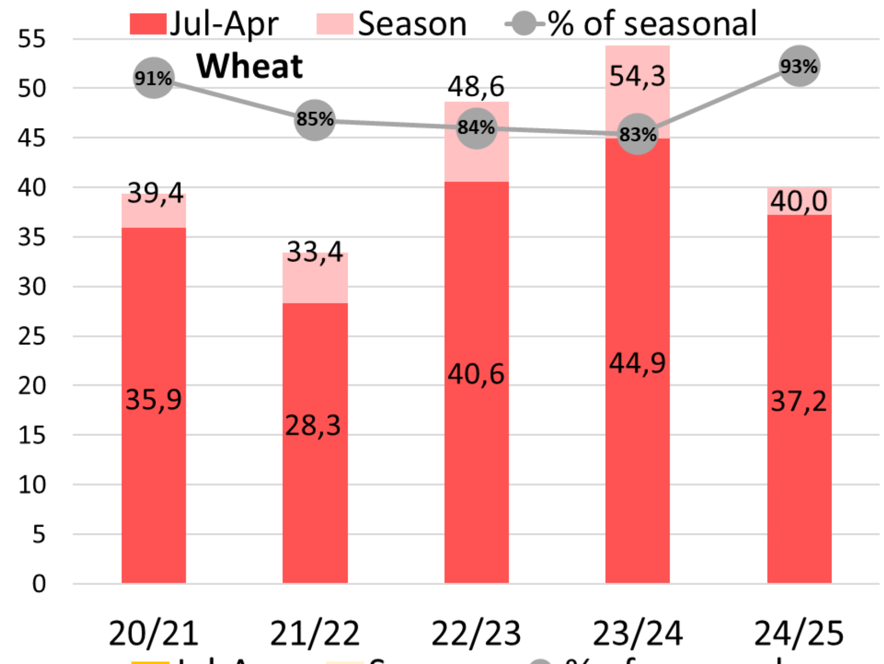
Farm-to-port economics

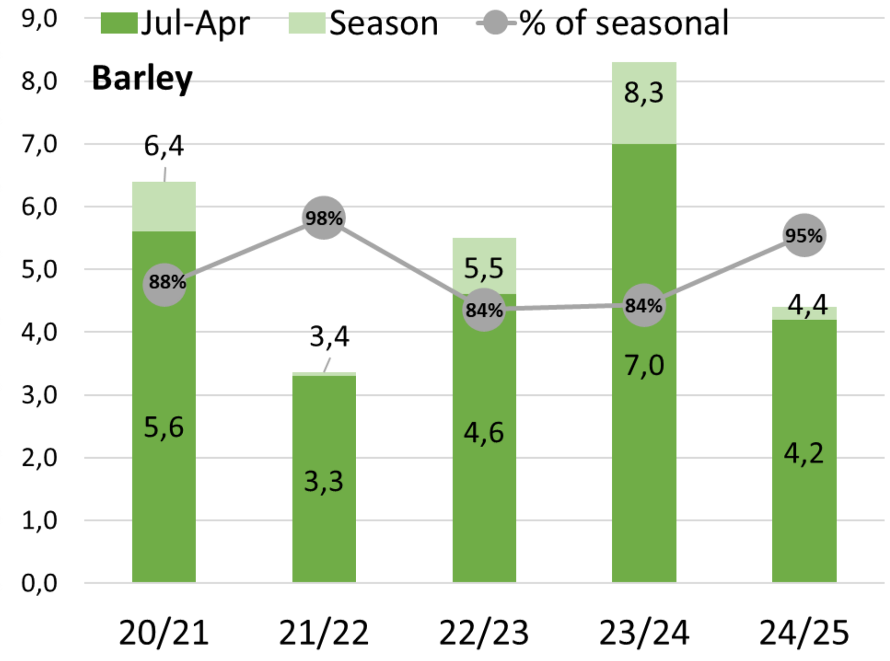
Flour milling and export update

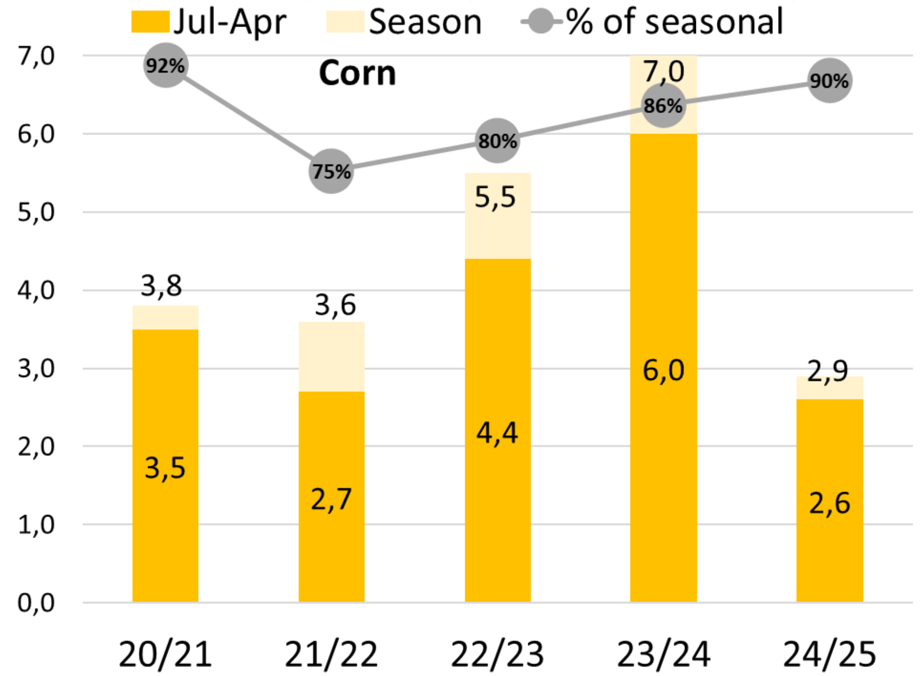


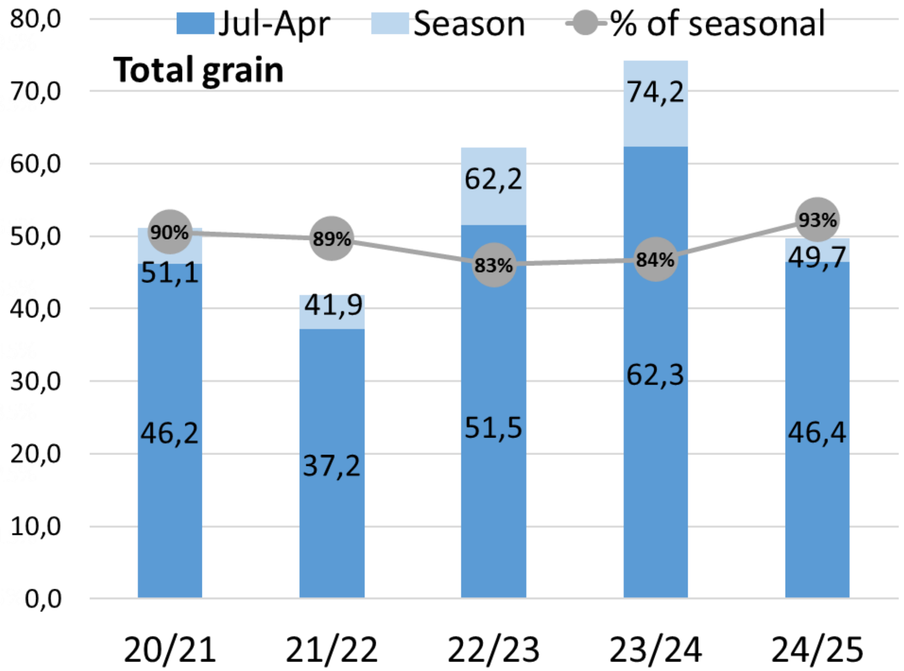
Russian wheat export monthly evolution, MMT
IKAR
10000
9000
8000
7000
6000
5000
4000
3000
2000
1000
0
50000
40000
30000
20000
10000
0
29
~41?
~12?
Jul
Aug
Sep
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
2022/23
2023/24
2024/25
2022/23 cumul
2023/24 cumul
2024/25 cumul

Russian grain export pace (Jul-Apr), MMT: exhaustered…









So, why, amid “compact” crop, Russia was so eager to export record high amounts of wheat in first half of the season (?)

1. Exporters’ expectation of modest export quotas for the period of February 15 - June 30

2. Floating export duties in combination with (second half of season) export quotas

3. Elevation of Central Bank key rate and following elevation of commercial banks deposits rates

So, why, amid “compact” crop, Russia was so eager to export record high amounts of wheat in first half of the season (?)

1. Exporters’ expectation of modest export quotas for the period of February 15 - June 30: fully realized! Overall wheat export quota is only 10.6 mmt, actual fulfillment will be no more than 9 mmt…

2. Floating export duties in combination with (second half of season) export quotas

3. Elevation of Central Bank key rate and following elevation of commercial banks deposits rates

So, why, amid “compact” crop, Russia was so eager to export record high amounts of wheat in first half of the season (?)

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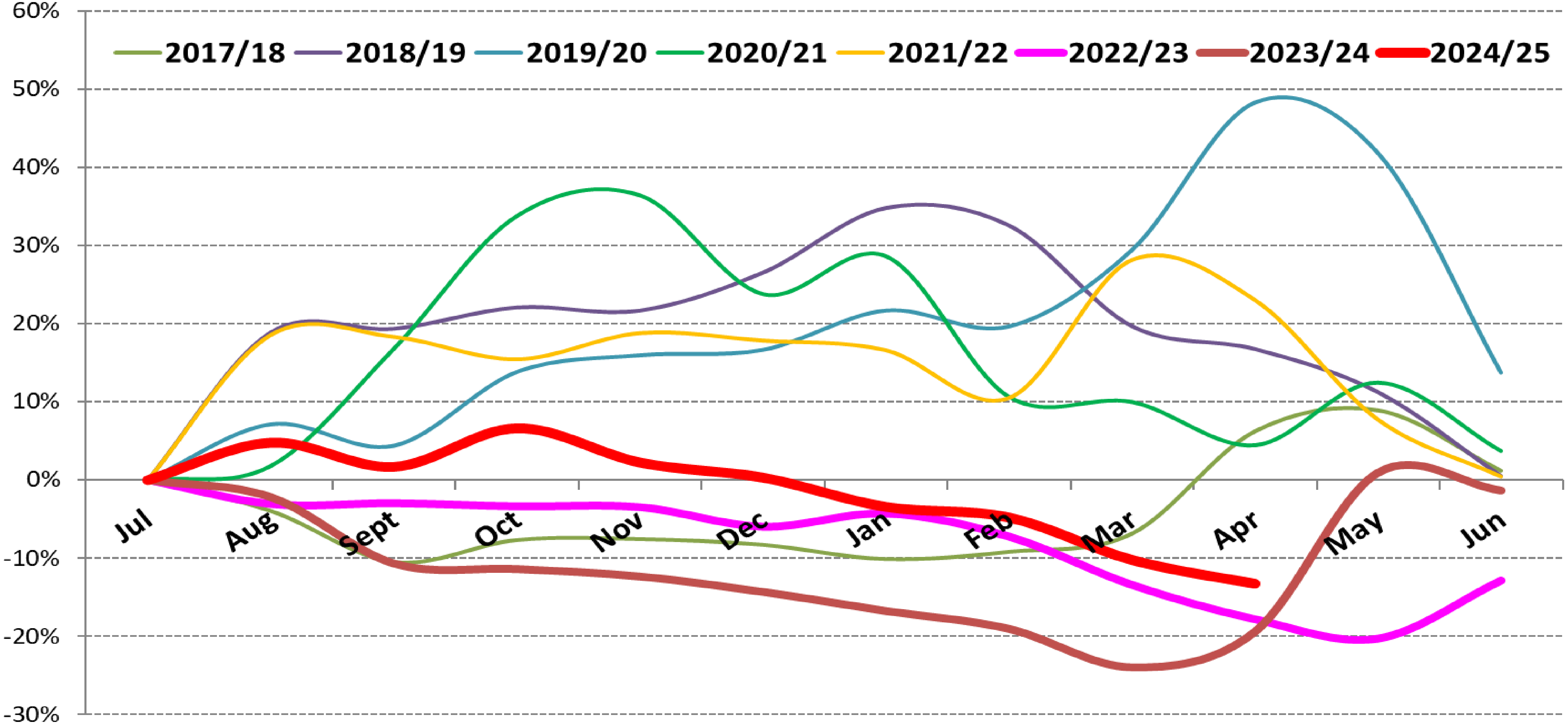
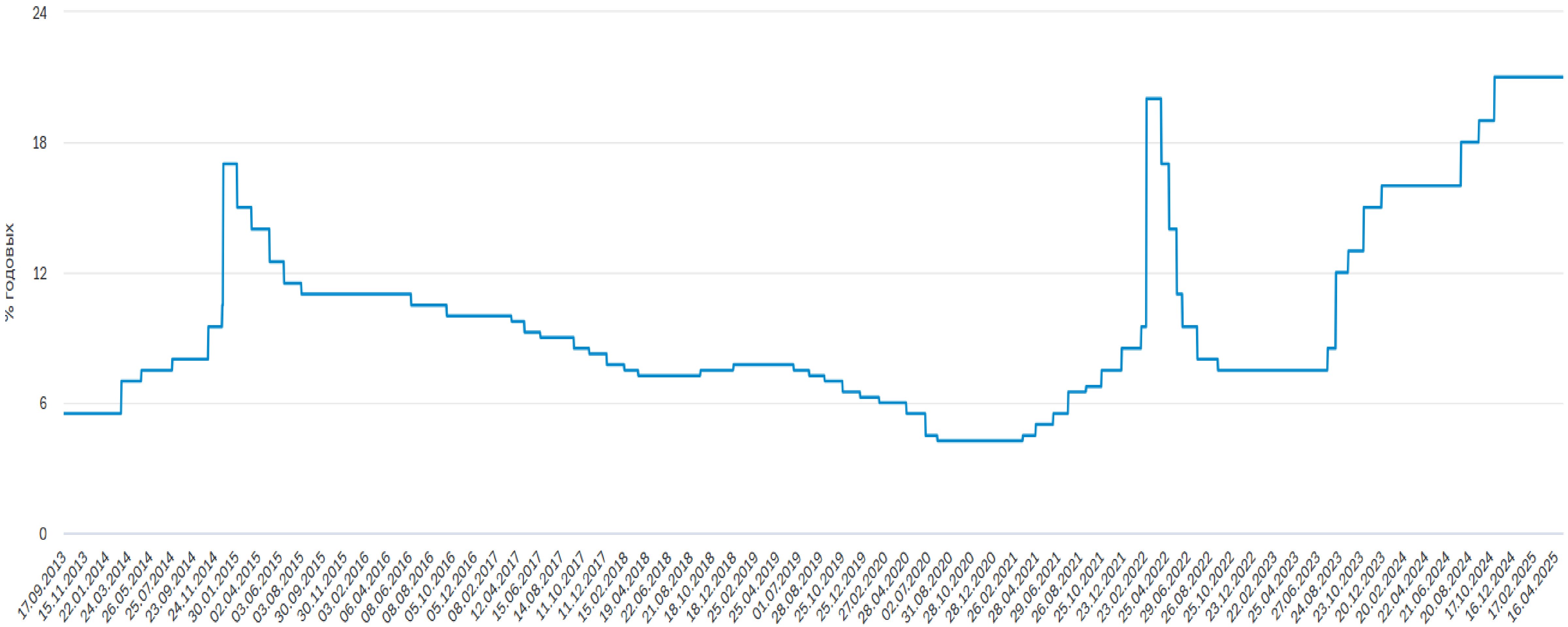
Floating export duties in combination with (second half of season) export quotas: Case of South Russia



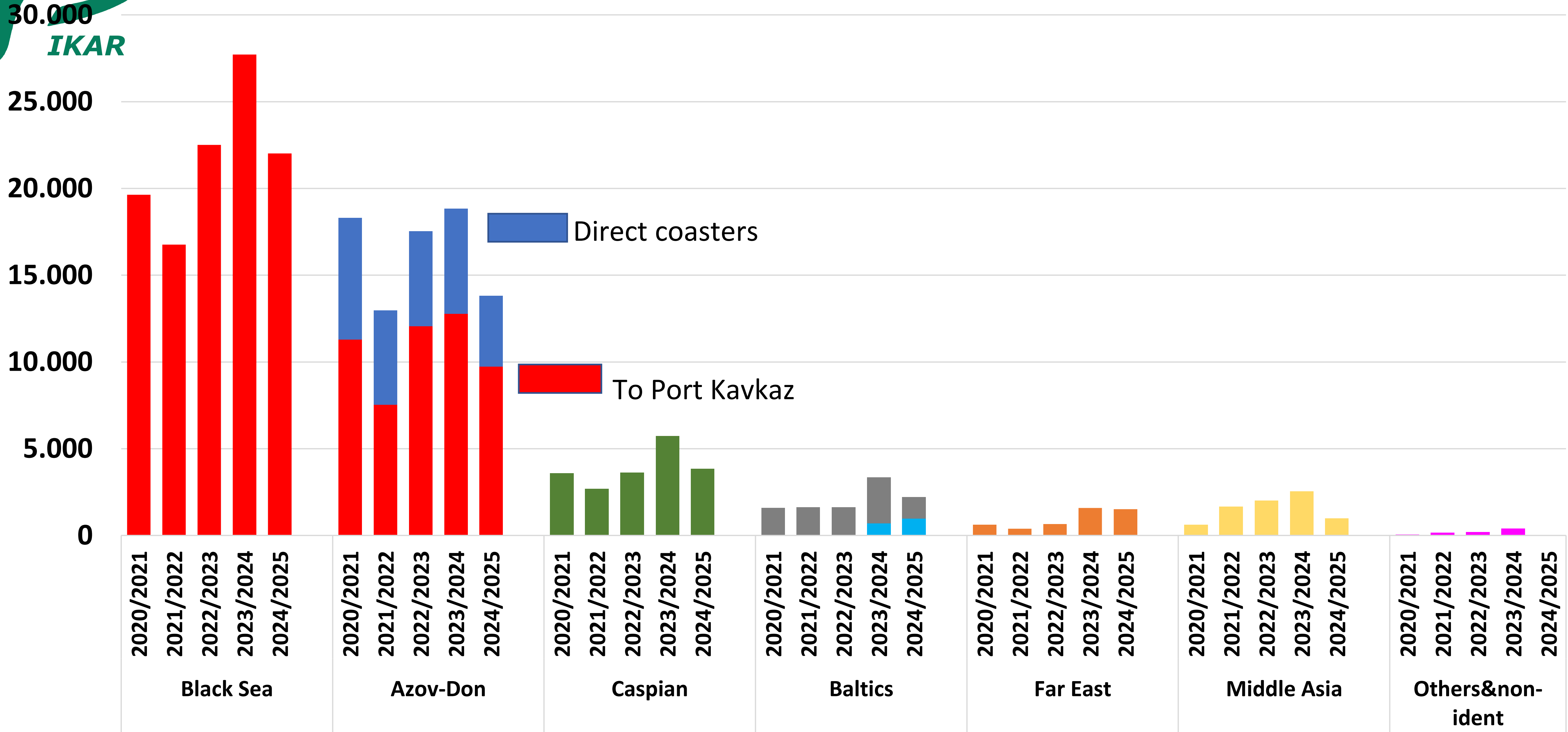
Due to floating export duties, present value of wheat (price deducted by cost of storage and financing) becomes negative: the longer storage, the greater virtual loss…l

Rus. Central Bank key rate: highest ever



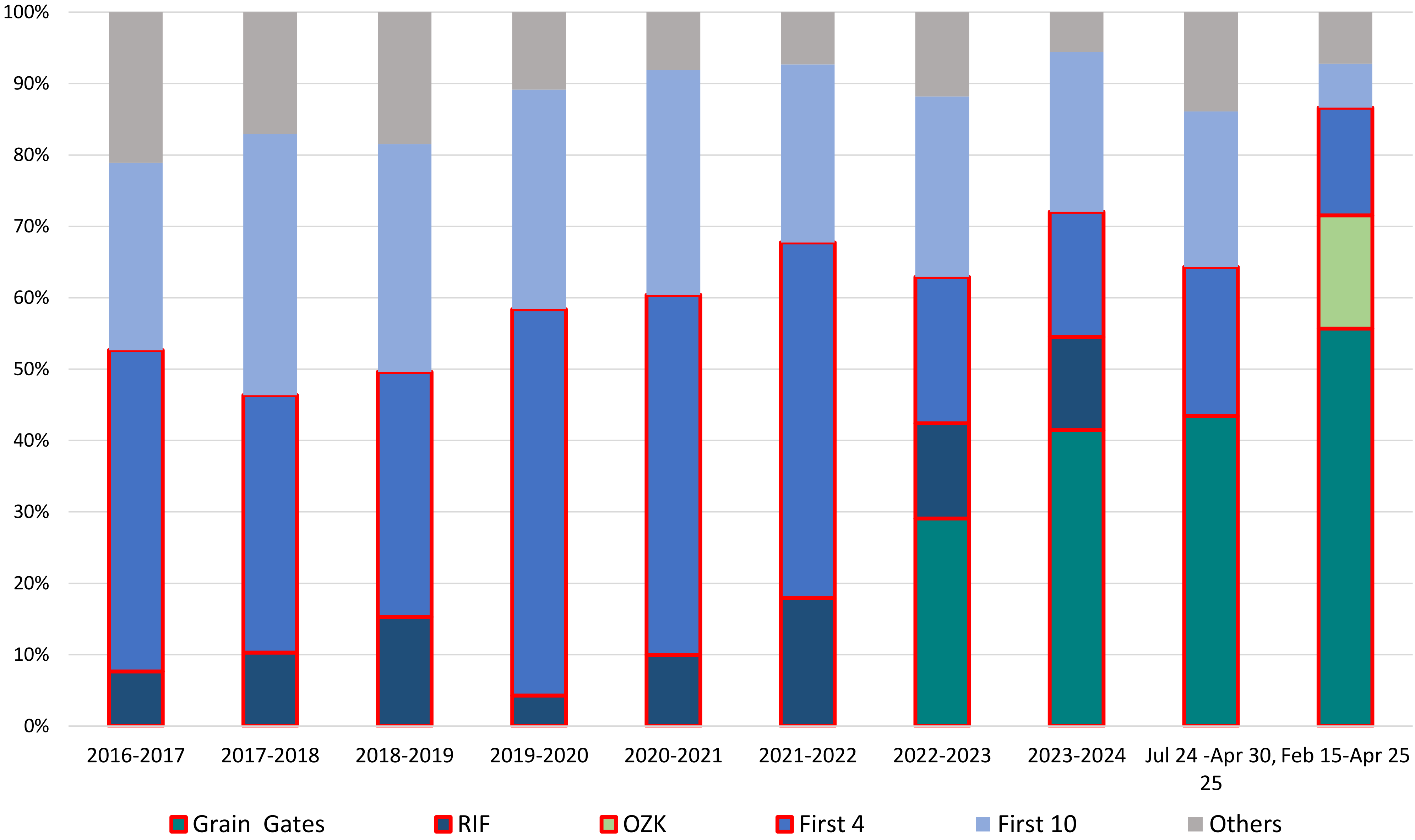
Combination of floating export duty with record high bank deposits rate creates very high stimulus to sale as quick as possible…

Grains and pulses shipments by channels, Jul-Apr, tmt



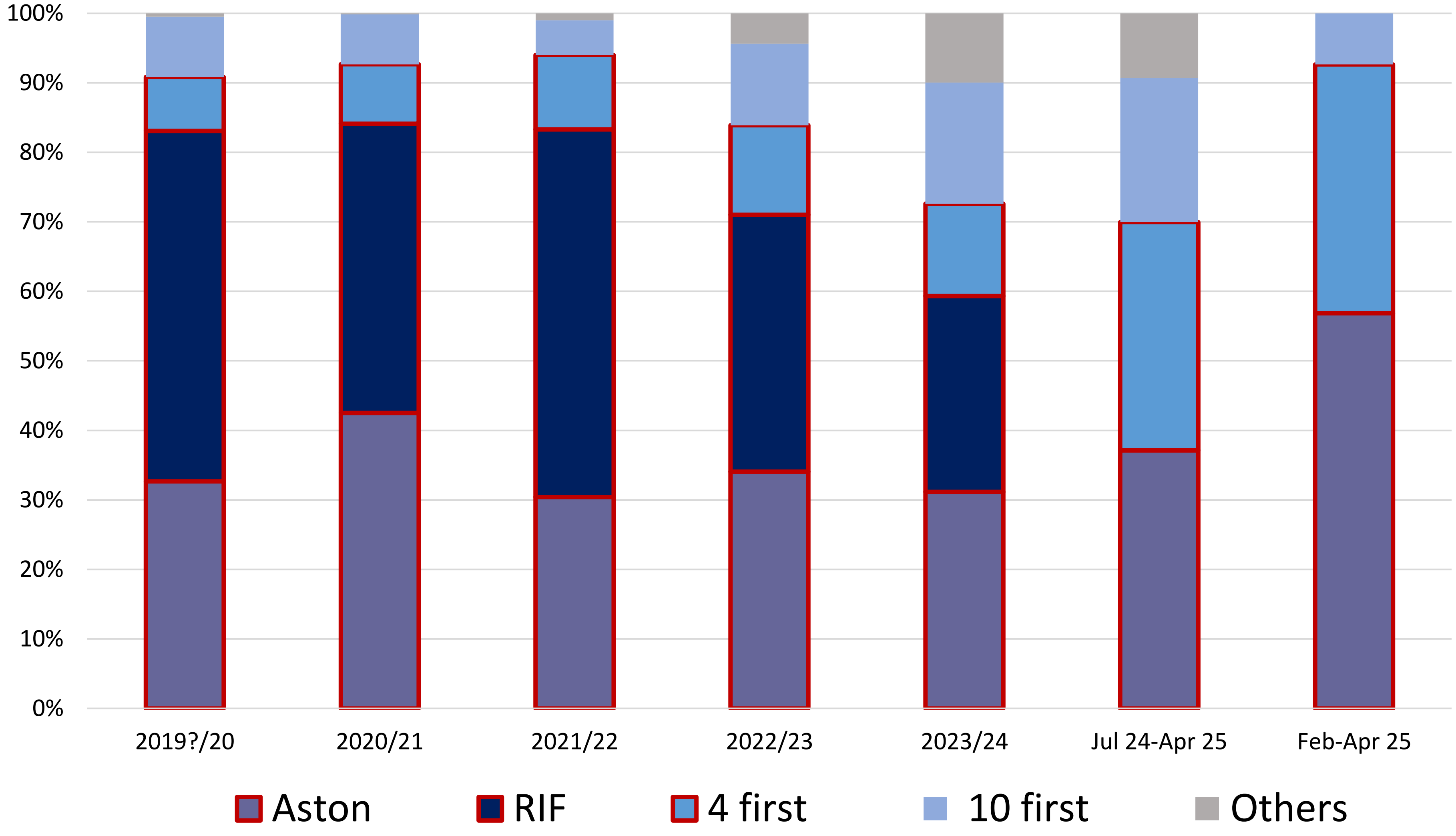
Domestic export infrastructure has entered the era of under-loading and overcapacity.
And situation continues to aggravate (!).

Black Sea terminals grain exporters shares, %



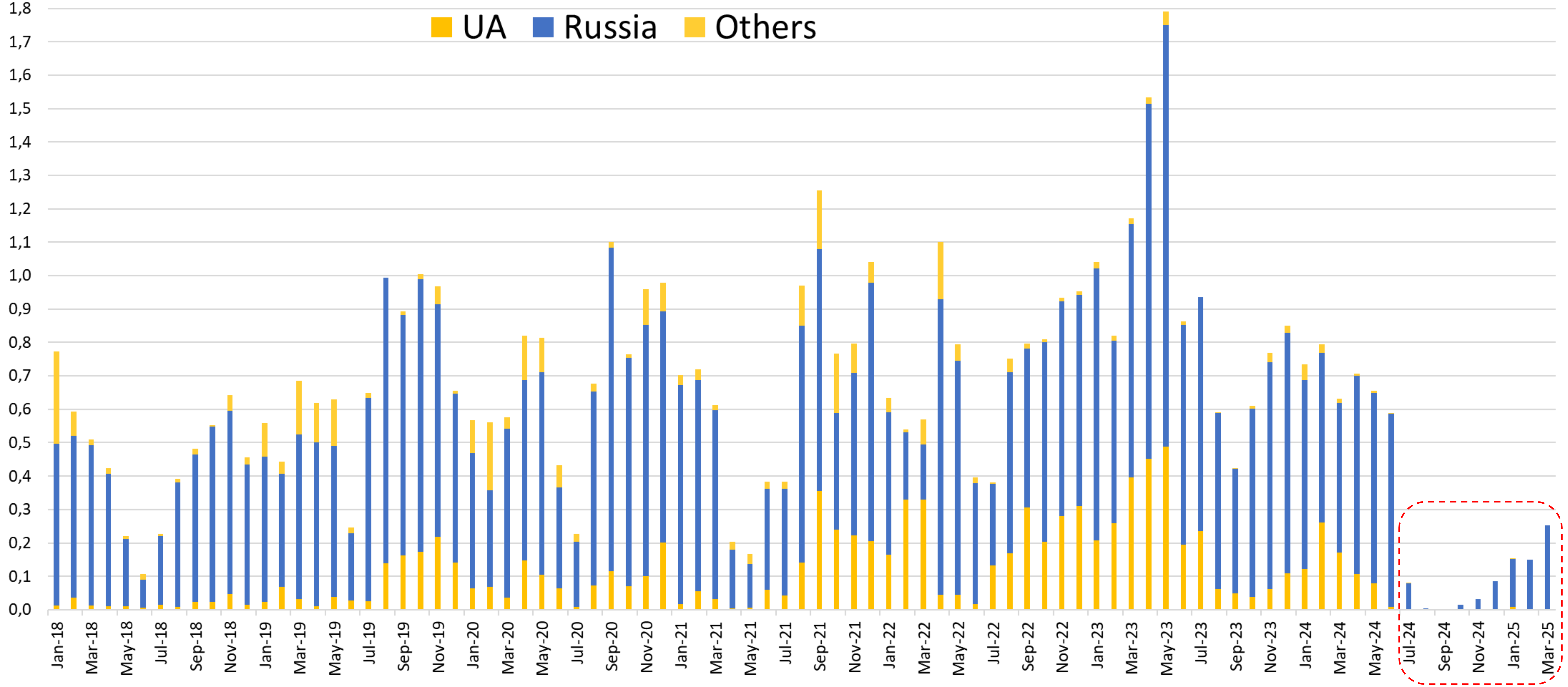
1. Disappearance of RIF: grown share of outsiders; 2. “Quota era”: holders of export infrastructure survive…

Port Kavkaz open water transshipment companies market shares



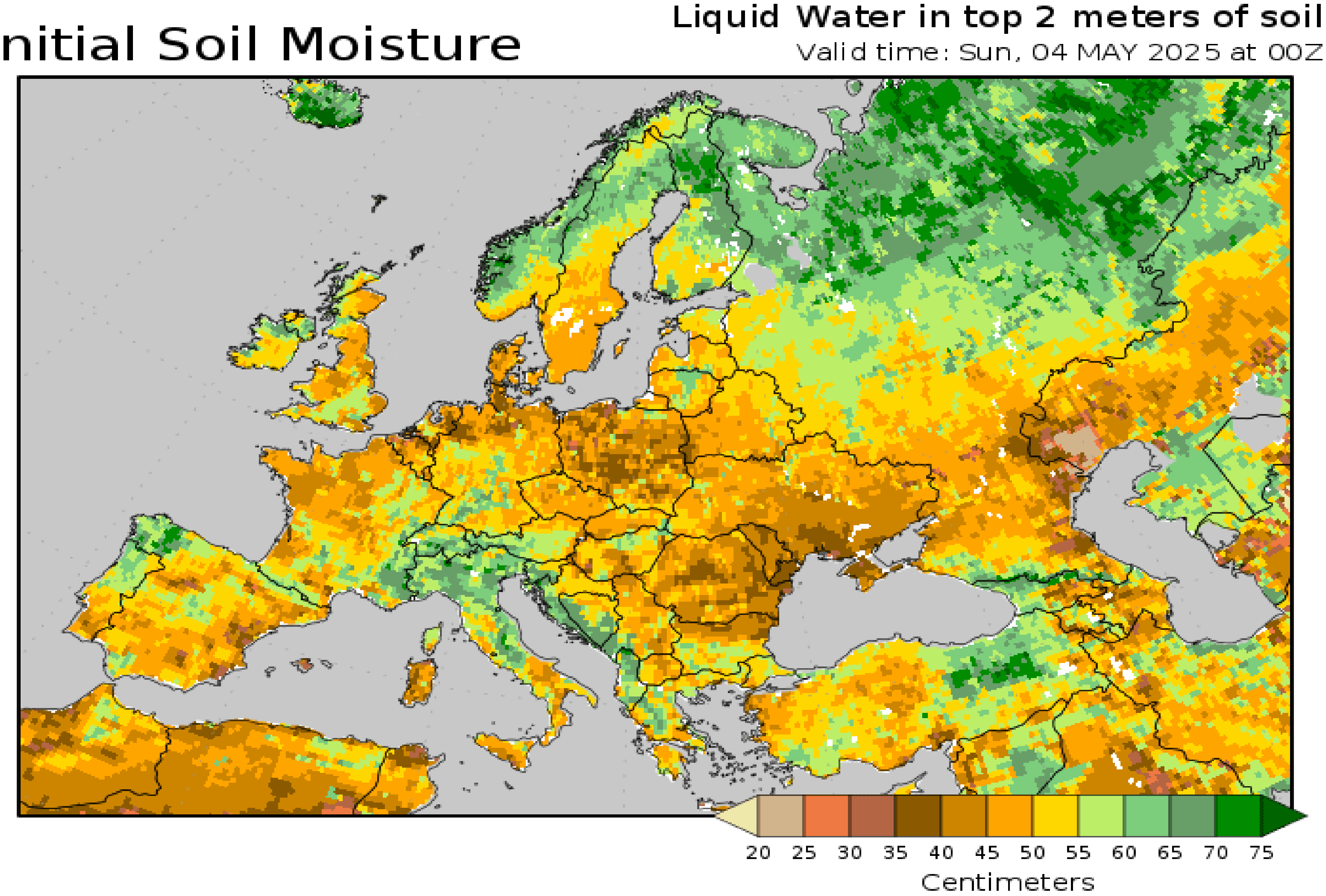
1. Disappearance of RIF: grown share of outsiders; 2. “Quota era”: holders of export infrastructure survive…

Monthly Turkish wheat import, MMT



New season's contours

Initial Soil Moisture

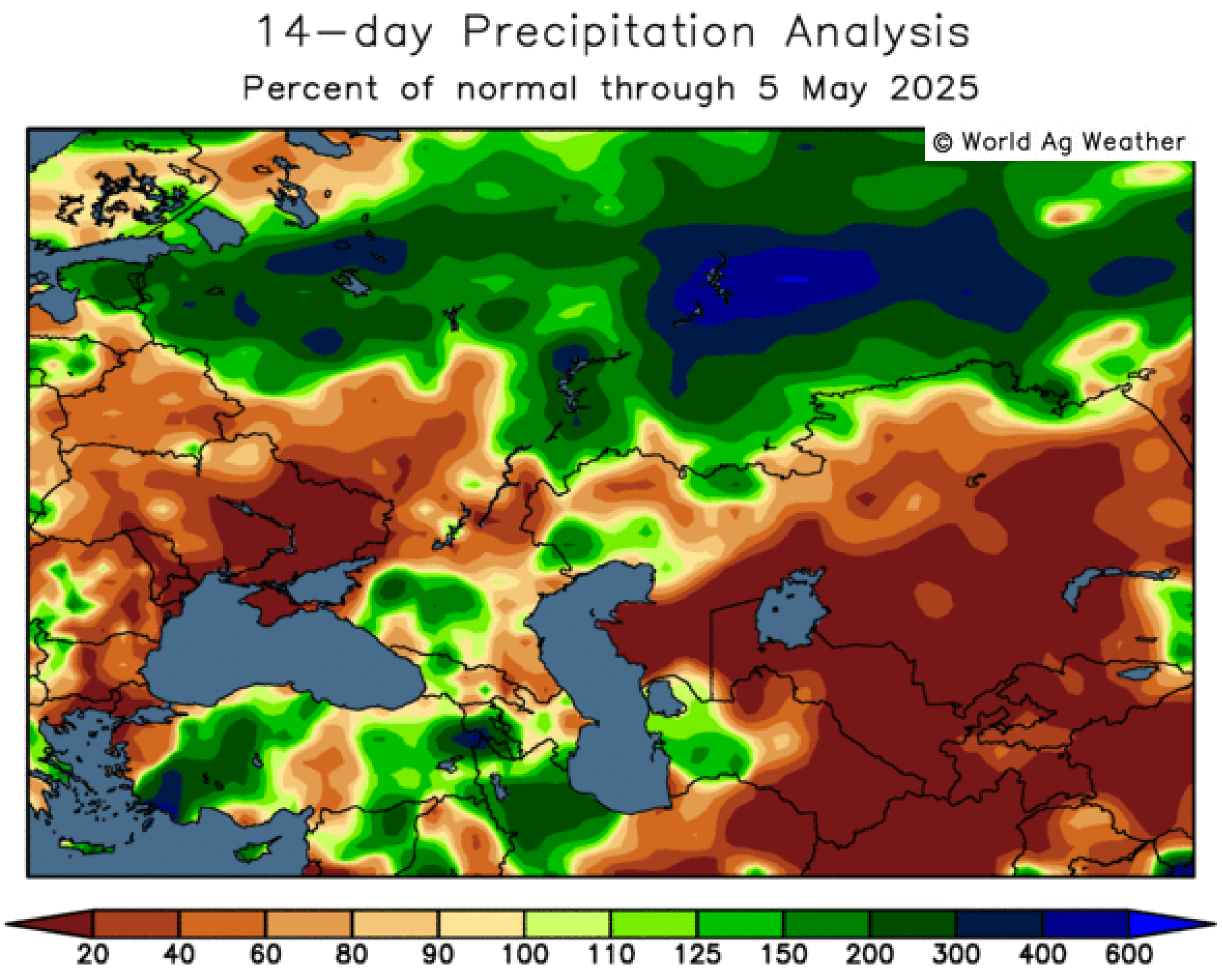


Excessive dryness across Ukraine, Rostov, and S.Volgograd

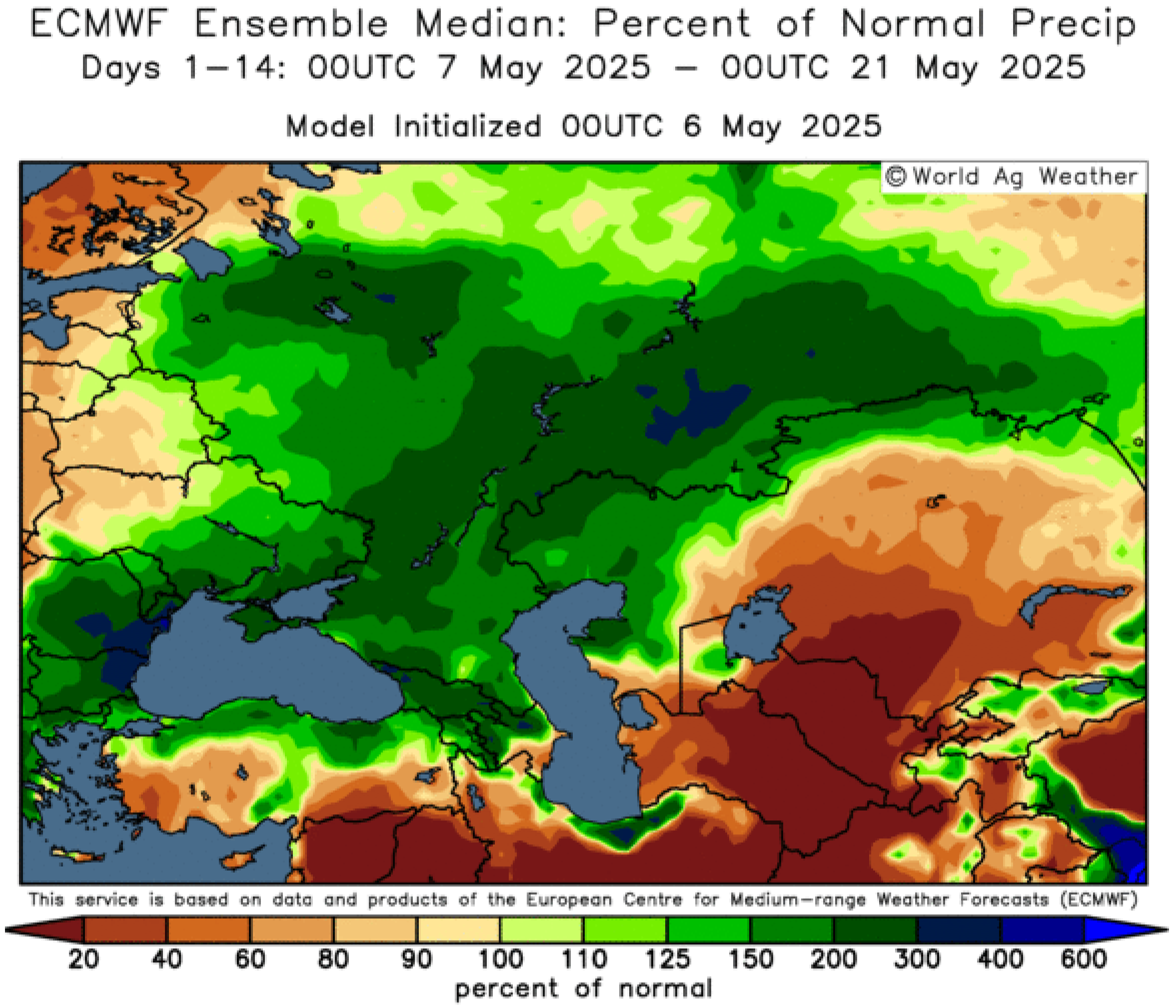
Rostov wheat leaf damage due to frost amid drought, May 6, 2025

Precipitation, % of normal

Last 14 days



Next 14 days



Quite a dangerous situation in S.Ukraine, new territories, Rostov, S.Volgograd, but to be followed by good rains from May 8…
In some fields in Rostov ear already emerged: quite premature…

Russian wheat SnD, MMT

Wheat, MMT	2021/22	2022/23	2023/24	2024/25	2025/26		
					base	min	max
Carry-in	9,3	10,1	20,8	17,6	16,4	16,4	16,4
Production	**76,0**	**104,2**	**92,8**	**82,6**	**83,8**	**78,5**	**86,5**
New territories supply	**1,0**	**4,0**	**3,5**	**2,5**	**2,5**	**2,5**	**2,5**
Import	0,2	0,1	0,1	0,5	0,1	0,1	0,1
Total resources	**86,5**	**118,4**	**117,2**	**103,2**	**102,8**	**97,5**	**105,5**
Dom.disappearance	43,0	49,0	45,3	46,8	46,2	45,7	46,7
Export (base)	**33,4**	**48,6**	**54,3**	**40,0**	**41,3**	**36,5**	**42,0**
Export (optimistic)				41,0			
Total utilization	**76,4**	**97,6**	**99,6**	**86,8**	**87,5**	**82,2**	**88,7**
Carry-out	**10,1**	**20,8**	**17,6**	**16,4**	**15,3**	**15,3**	**16,8**
GIF	0,0	3,0	4,1	3,6	1,5	1,5	1,5
Market stocks	10,1	17,8	13,5	12,8	13,8	13,8	15,3

Russian total grain SnD, MMT

Grains , MMT	2022/23	2023/24	2024/25	2025/26		
				base	min	max
Carry-in	15,7	28,5	20,8	18,9	18,9	18,9
Production	**157,7**	**145,0**	**125,9**	**130,8**	**122,0**	**137,0**
New territories supply	**4,8**	**4,0**	**2,8**	**2,8**	**2,8**	**2,8**
Import	0,5	0,5	0,8	0,5	0,5	0,5
Total resources	**178,7**	**178,0**	**150,3**	**153,0**	**144,2**	**159,2**
Dom.disappearance	88,0	82,5	81,8	81,5	80,5	82,3
Export (base)	**62,2**	**74,7**	**49,6**	**53,3**	**46,0**	**56,0**
Export (optimistic)	57,0		**51,0**			
Total utilization	**150,2**	**157,2**	**131,4**	**134,8**	**126,5**	**138,3**
Carry-out	**28,5**	**20,8**	**18,9**	**18,2**	**17,7**	**20,9**
GIF	3,1	4,2	3,6	1,5	1,5	1,5
Market stocks	25,4	16,6	15,3	16,7	16,2	19,4

Ukraine: wheat SND, MMT

Wheat, MMT	2021/22	2022/23	2023/24	2024/25	2025/26 base
Carry-in	1,6	5,2	2,8	2,8	1,4
Production	**32,2**	**21,6**	**23,5**	**21,9**	**22,5**
Import	0,1	0,1	0,0	0,0	0,0
Total resources	**33,9**	**26,9**	**26,3**	**24,7**	**23,9**
Dom. disappearance	9,2	7,0	5,5	5,0	4,9
Export	**19,5**	**17,1**	**18,0**	**18,3**	**17,0**
Total usage	**28,7**	**24,1**	**23,5**	**23,3**	**21,9**
Carry-out	**5,2**	**2,8**	**2,8**	**1,4**	**2,0**

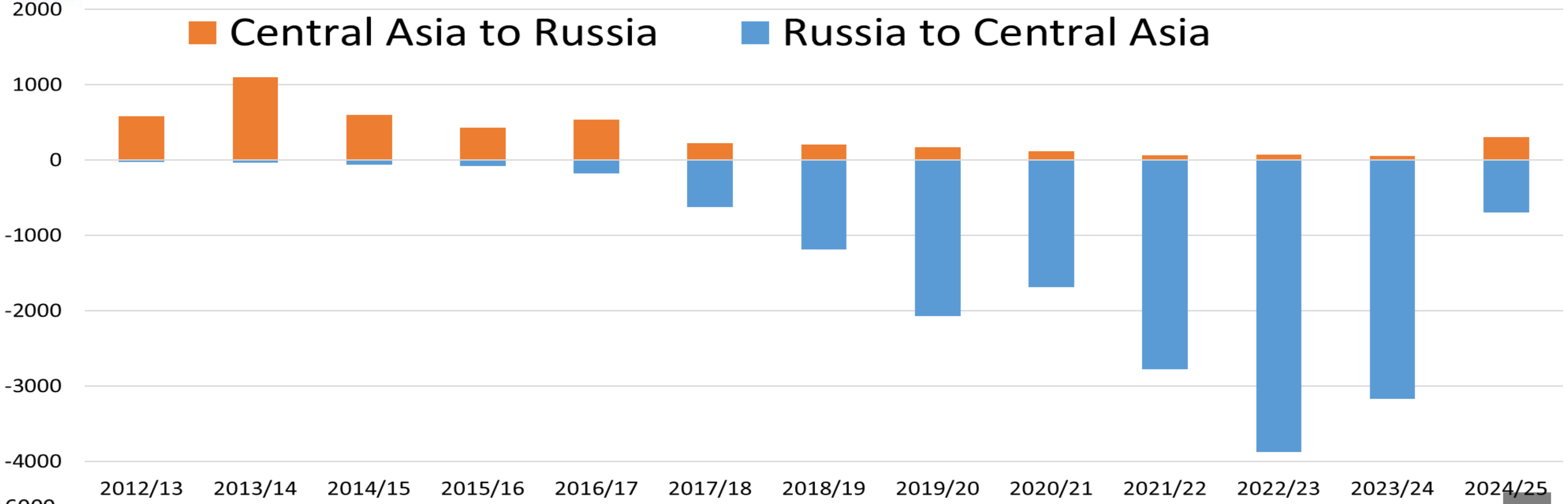
Still very high uncertainty regarding 2025 crop…

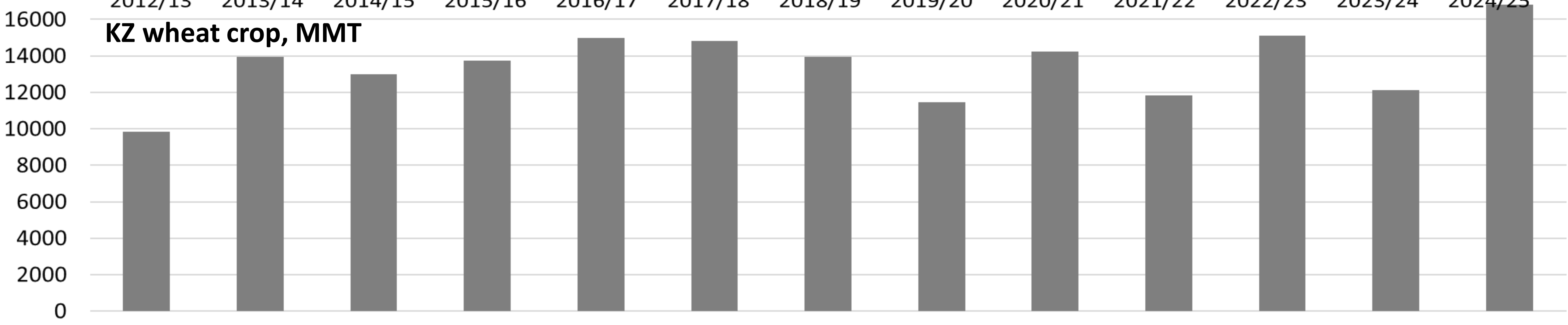
Ukraine: corn SND, MMT

Corn, MMT	2021/22	2022/23	2023/24	2024/25	2025/26 base
Carry-in	1,2	10,7	3,0	0,6	0,9
Production	**42,1**	**26,8**	**31,5**	**26,8**	**28,5**
Import	0,1	0,1	0,0	0,0	1,0
Total resources	43,4	37,6	34,5	27,4	30,4
Dom. disappearance	7,3	5,5	4,7	4,5	4,5
Export	**25,4**	**29,1**	**29,2**	**22,0**	**25,0**
Total usage	32,7	34,6	33,9	26,5	29,5
Carry-out	**10,7**	**3,0**	**0,6**	**0,9**	**0,9**

Moderately optimistic scenario

Central Asia and Russia two-way wheat trade, MMT



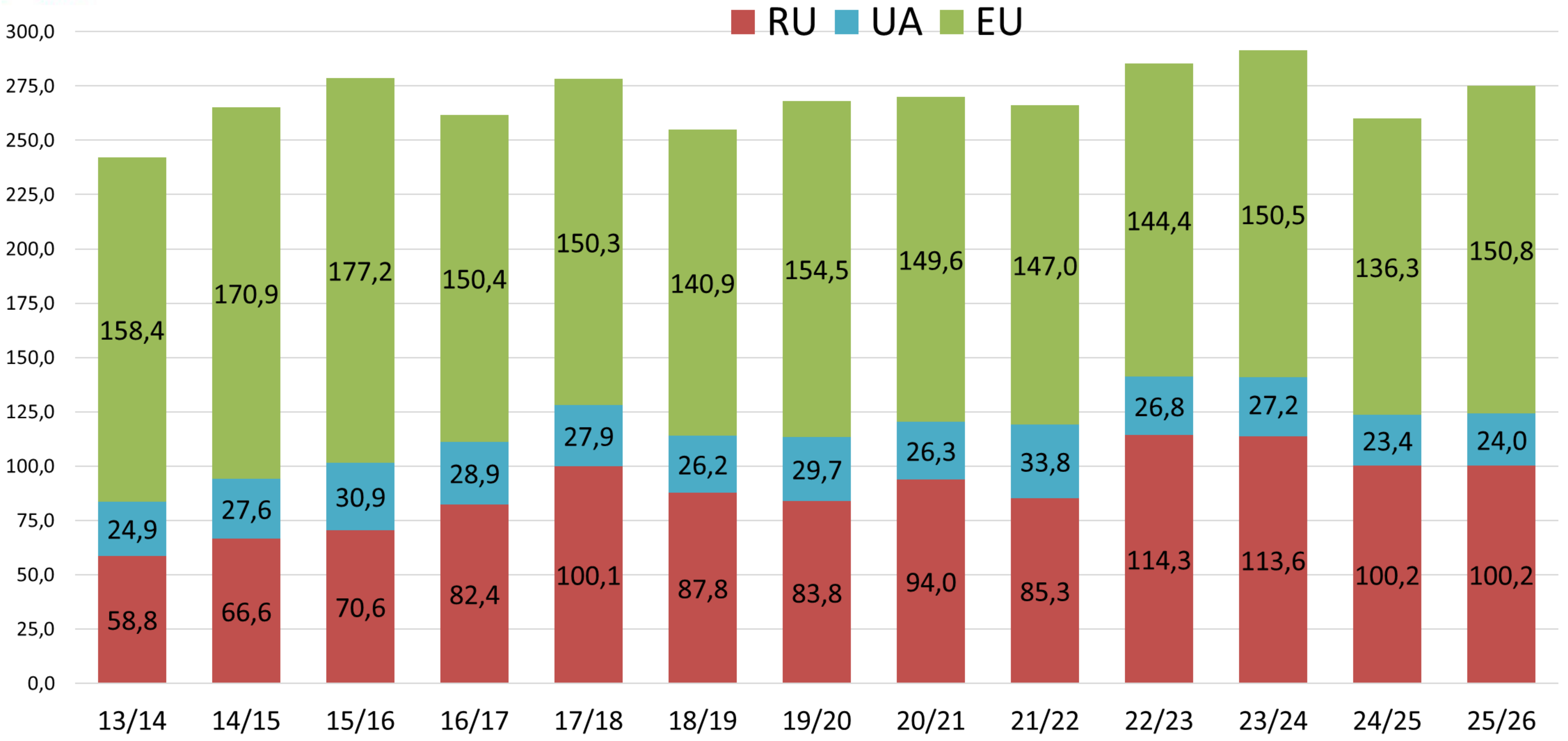


Kazakhstan: wheat SND, MMT (2024/24 – IKAR est.)

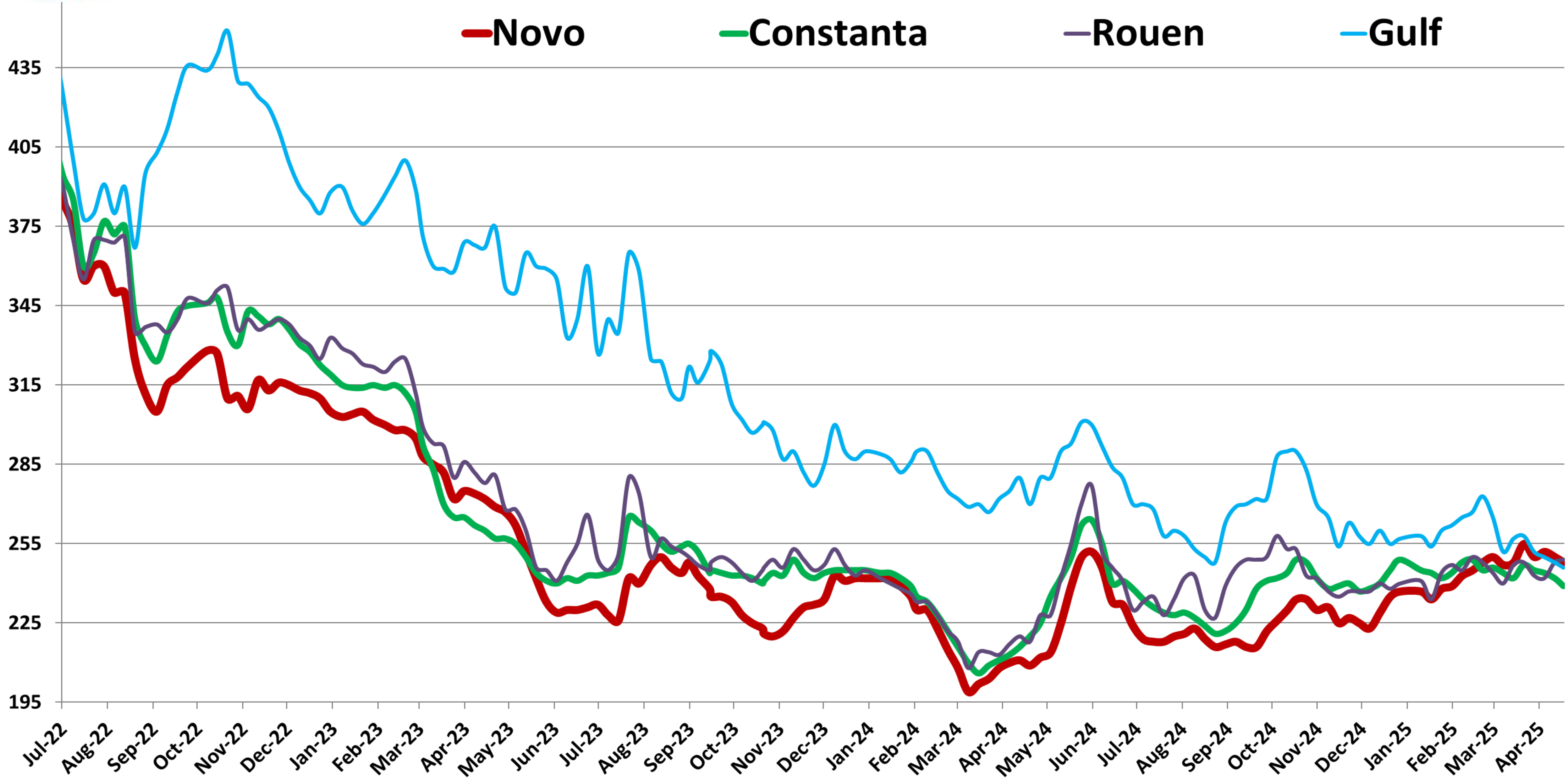
Wheat, TMT	22/23	23/24	24/25	25/26		
				base	min	max
Production (clean&dry weight)	**16,4**	**12,1**	**16,8**	**14,8**	**12,5**	**16,0**
Carry-in	1,3	2,8	2,3	2,7	2,7	2,7
Import	2,9	2,3	0,6	0,7	0,7	0,7
Total resources	20,5	17,2	19,7	18,2	15,9	19,4
Dom. Disappearance	7,0	7,2	7,3	7,1	7,0	7,5
Export (incl.flour in grain)	**10,7**	**7,7**	**9,7**	**9,0**	**7,0**	**9,5**
Total usage	17,7	14,9	17,0	16,1	14,0	17,0
Carry-out	**2,8**	**2,3**	**2,7**	**2,1**	**1,9**	**2,4**

We tend to believe that area under wheat will shrink by up to 1 mha for the benefit of barley, flax, and other crops…

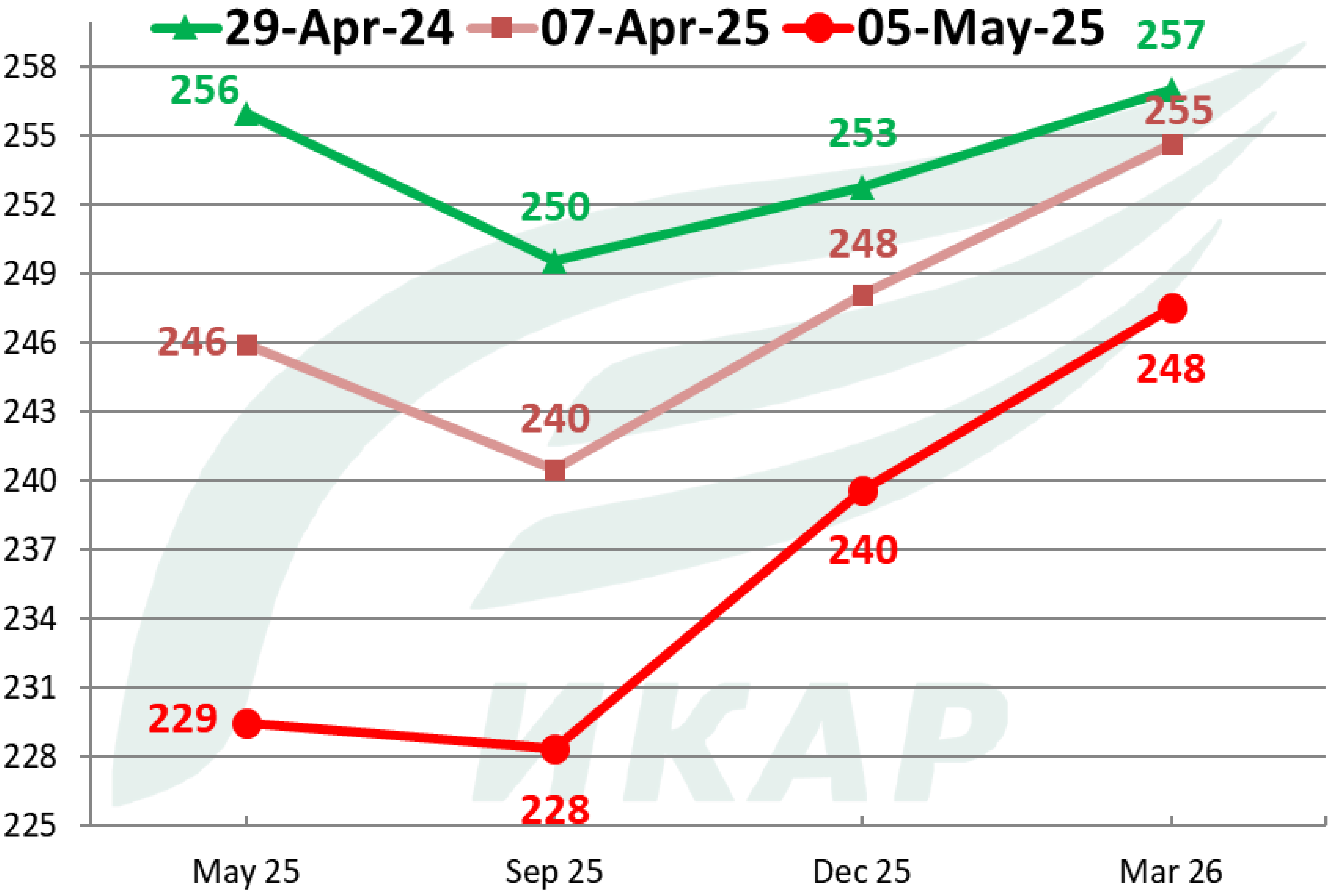
Cumulative wheat supply (carry-in+production) in EU+UA+RU,MMT



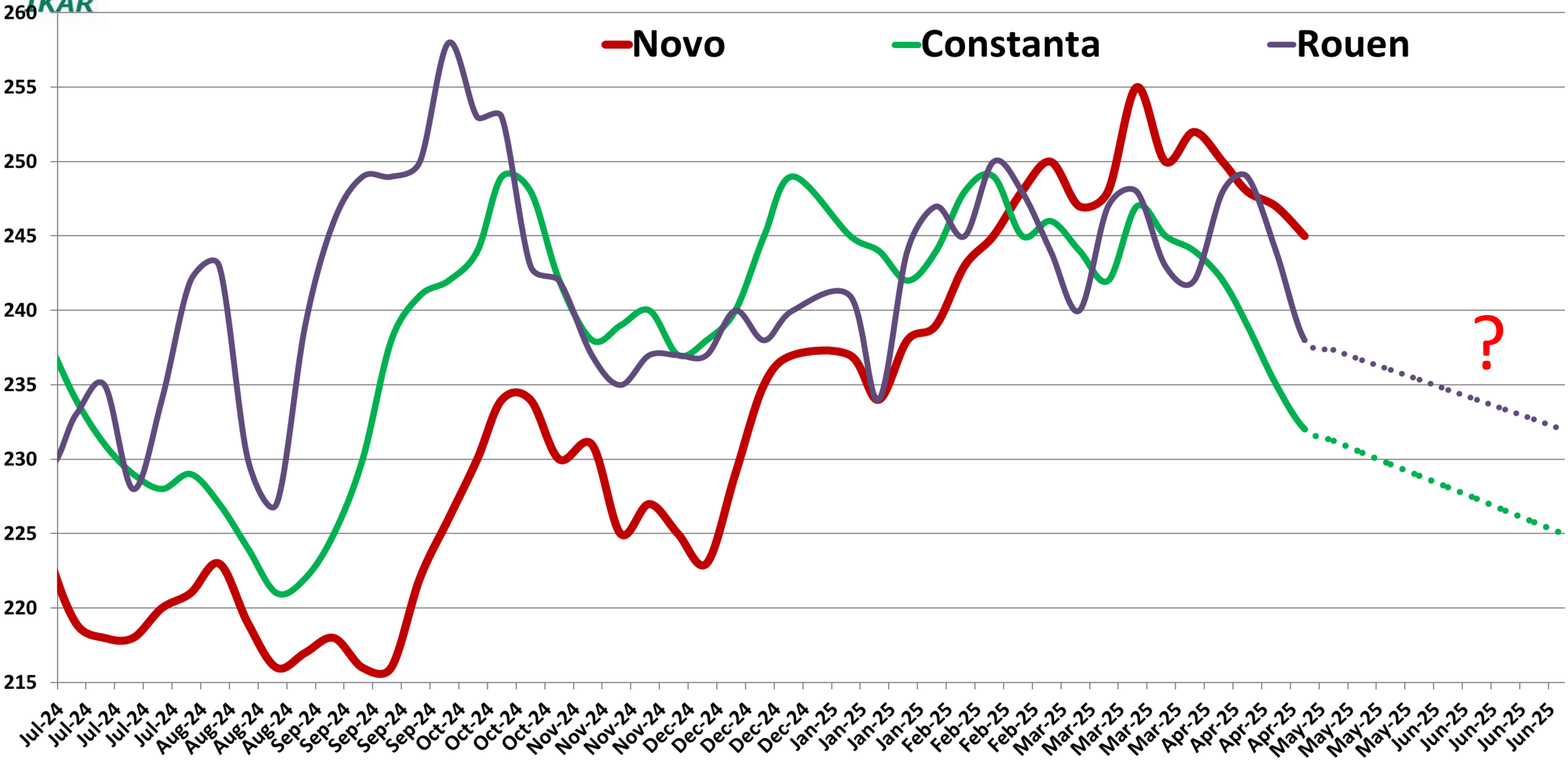
Wheat FOB prices, USD/mt



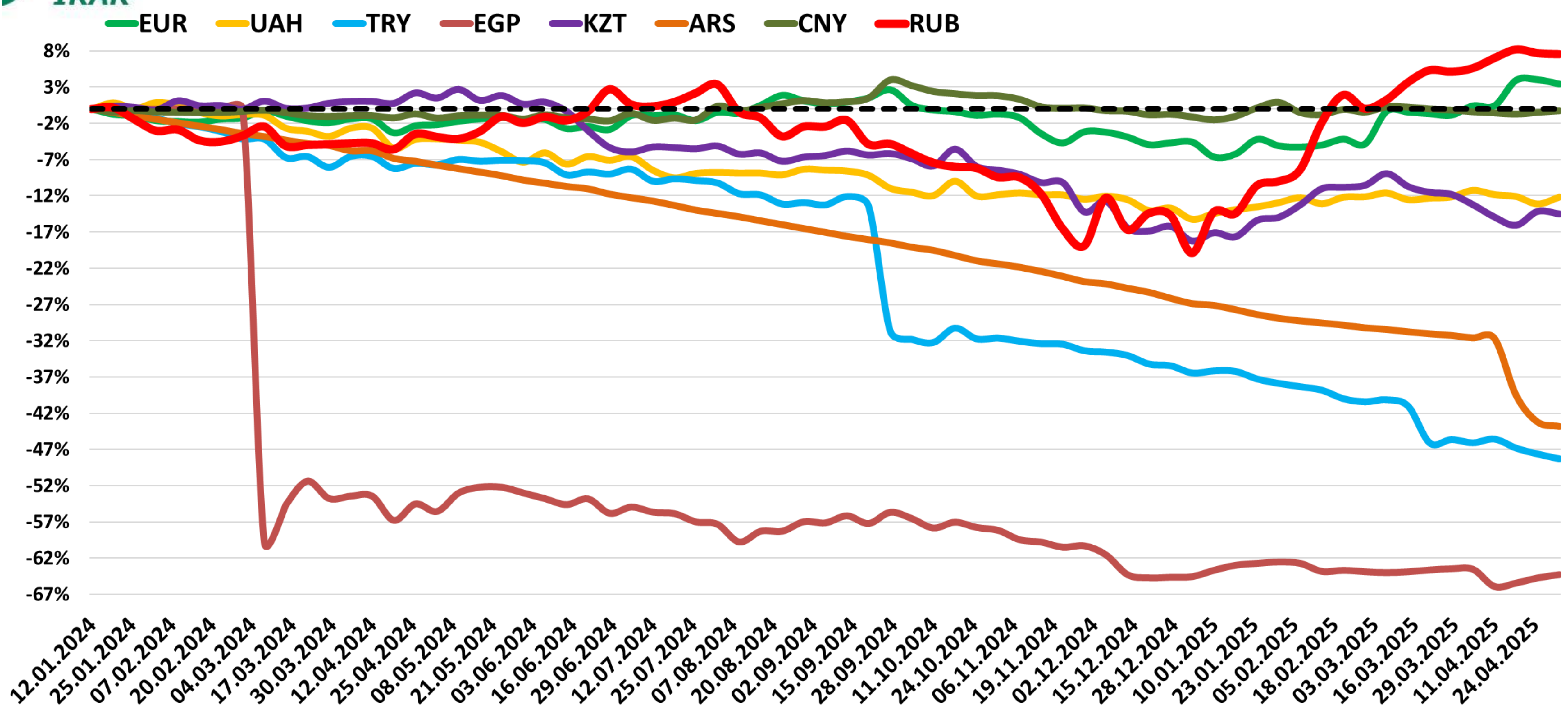
MATIF wheat futures, USD/mt



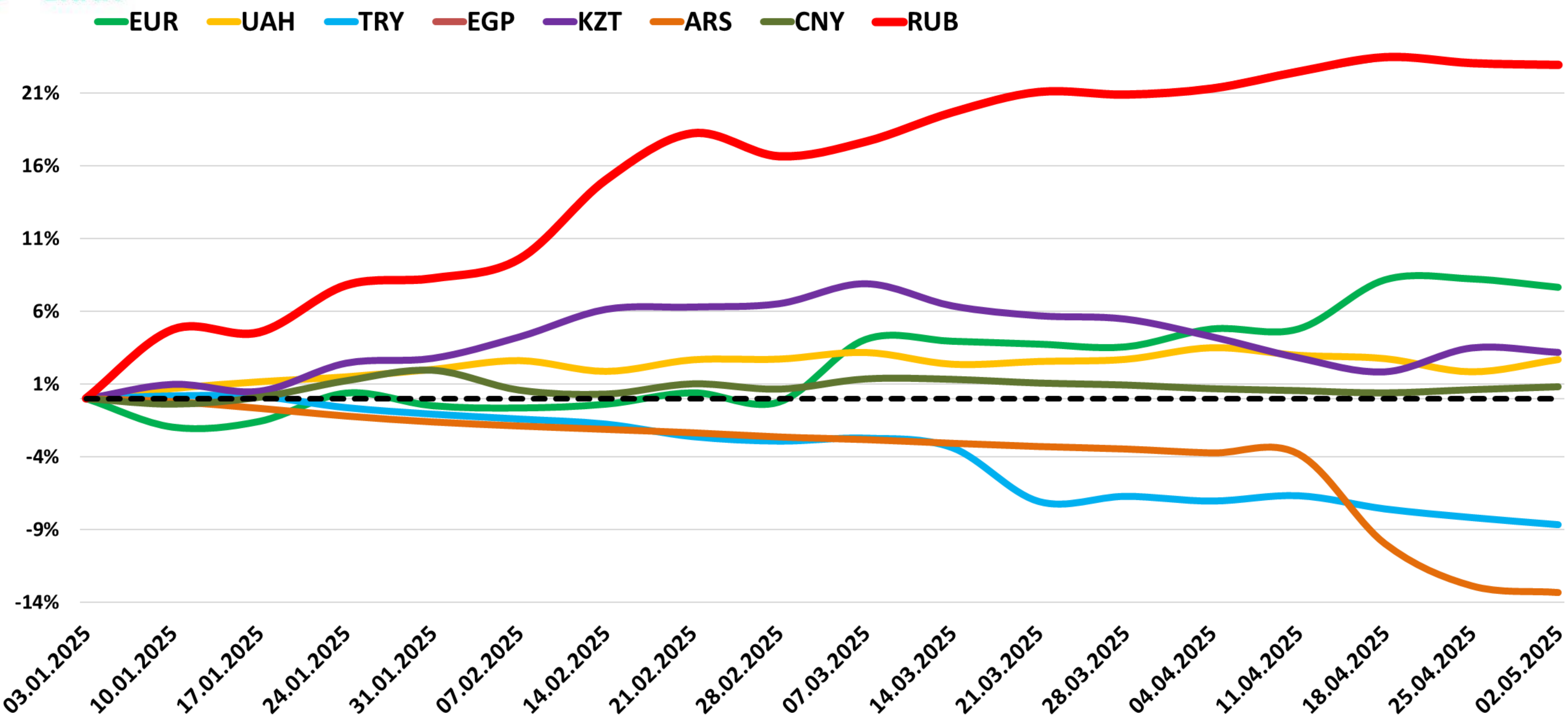
Wheat FOB prices, USD/mt



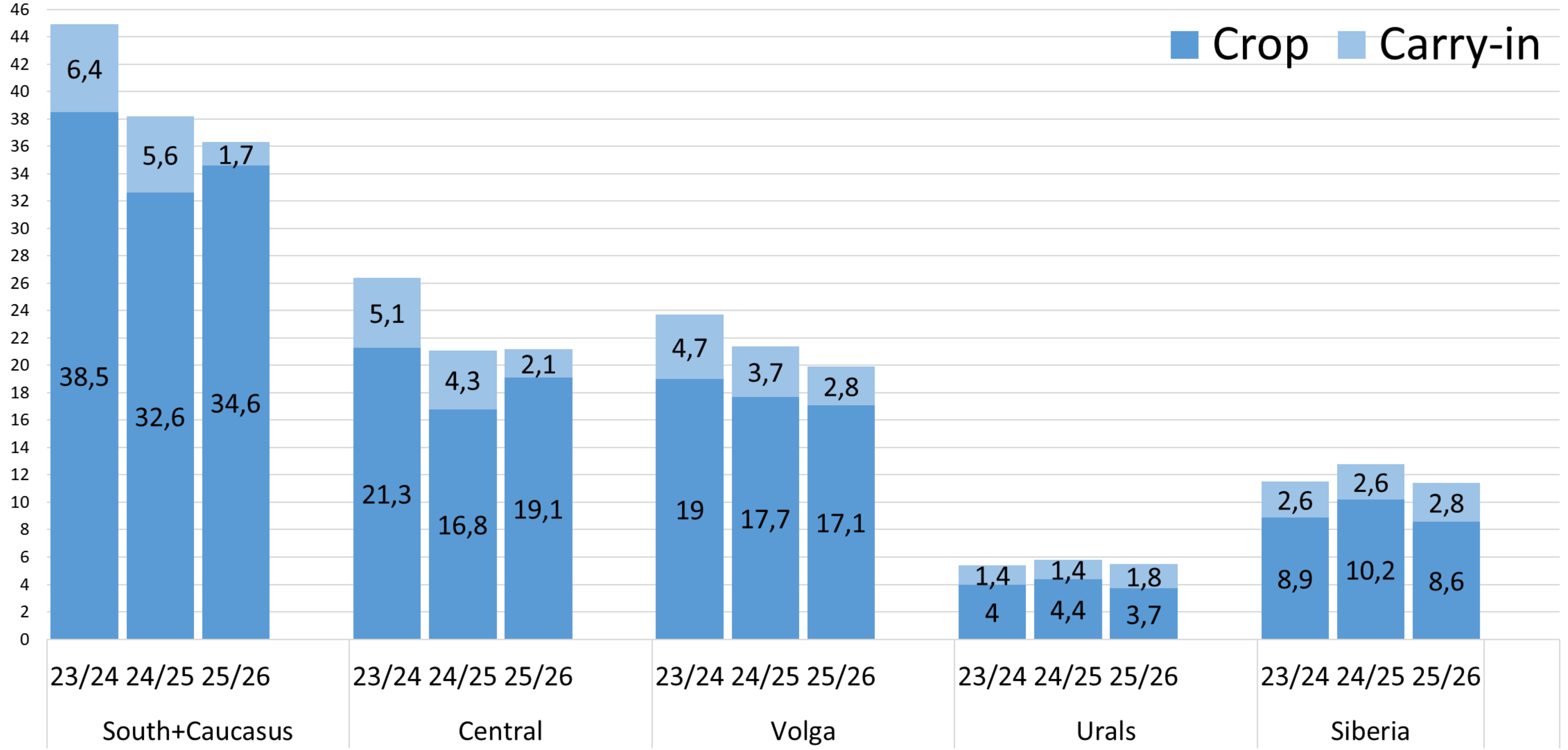
Major “grain” currencies to USD dynamics



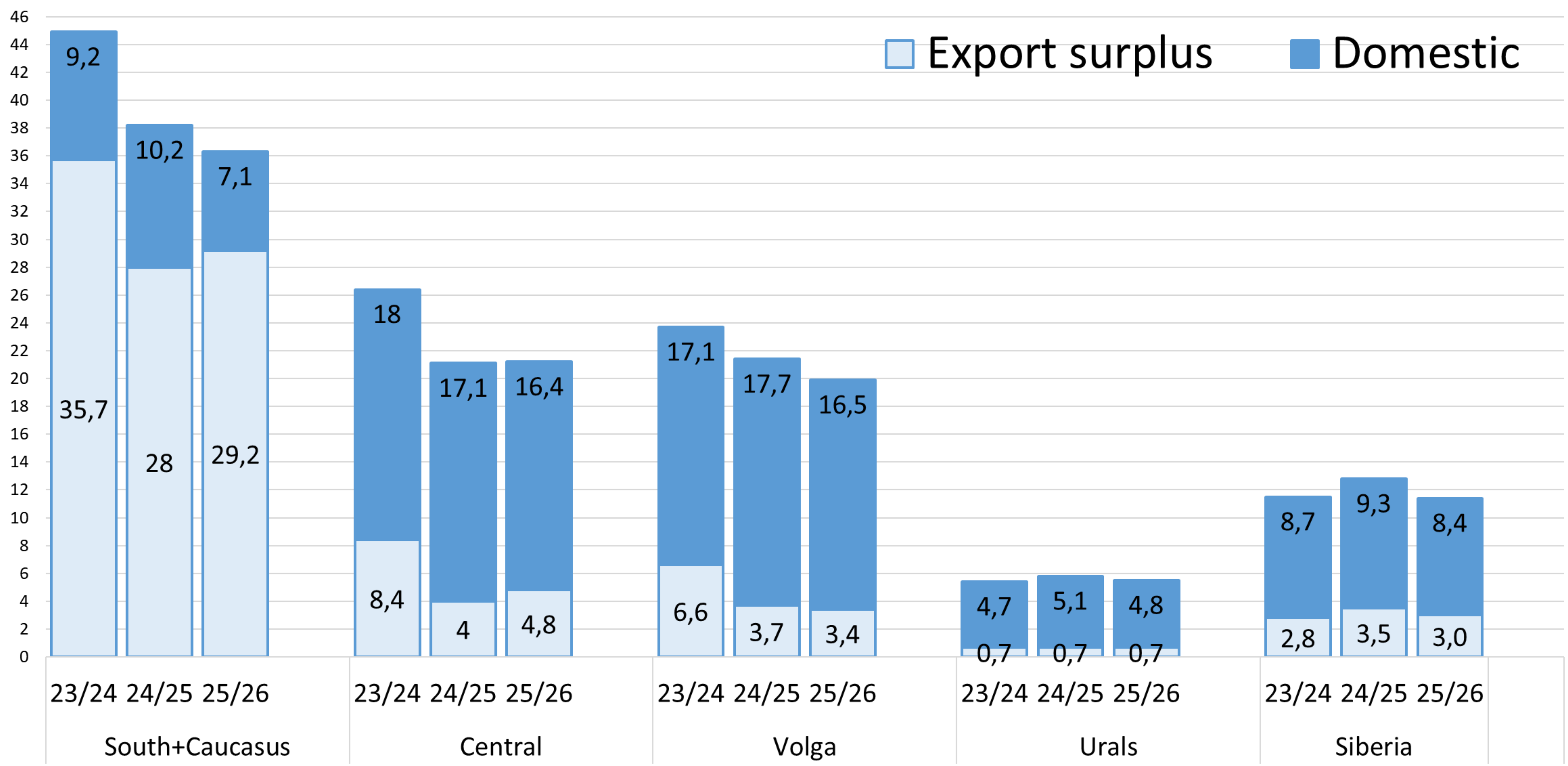
Major “grain” currencies to USD dynamics



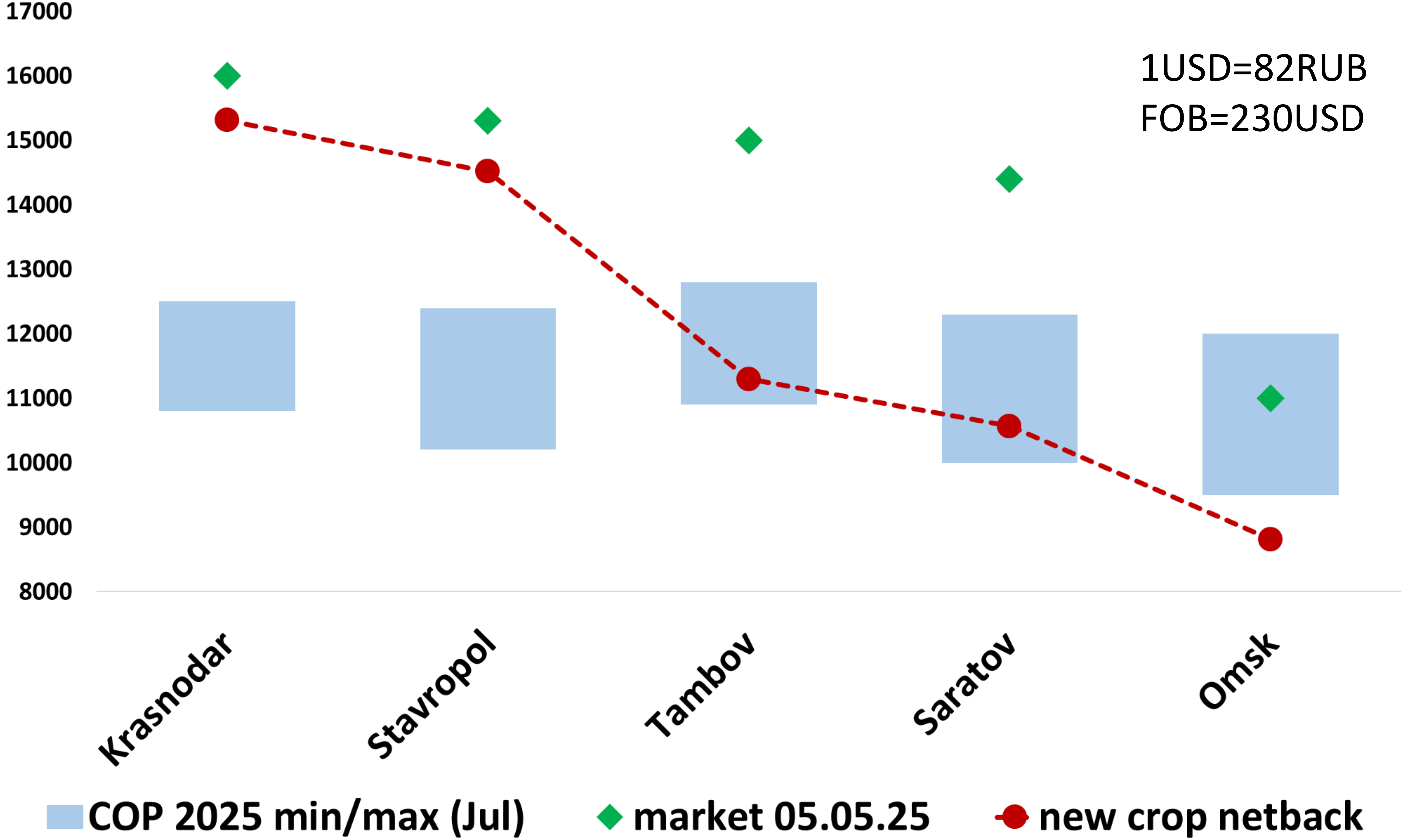
Regional wheat supply, MMT



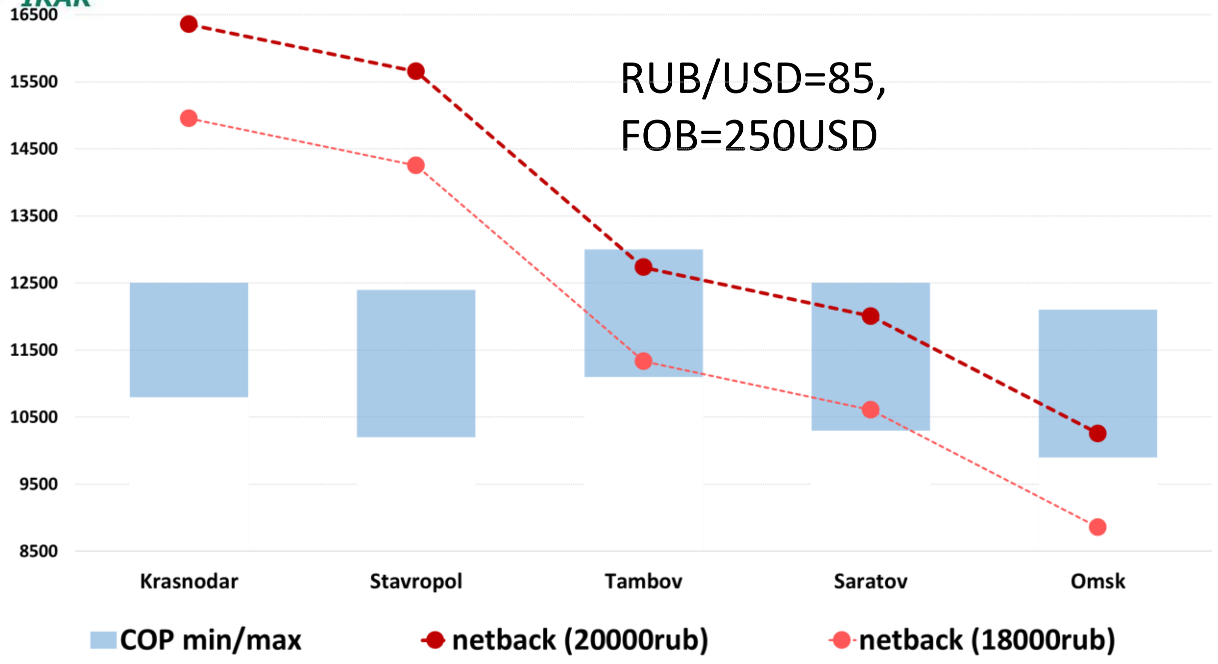
Regional wheat export surplus, MMT

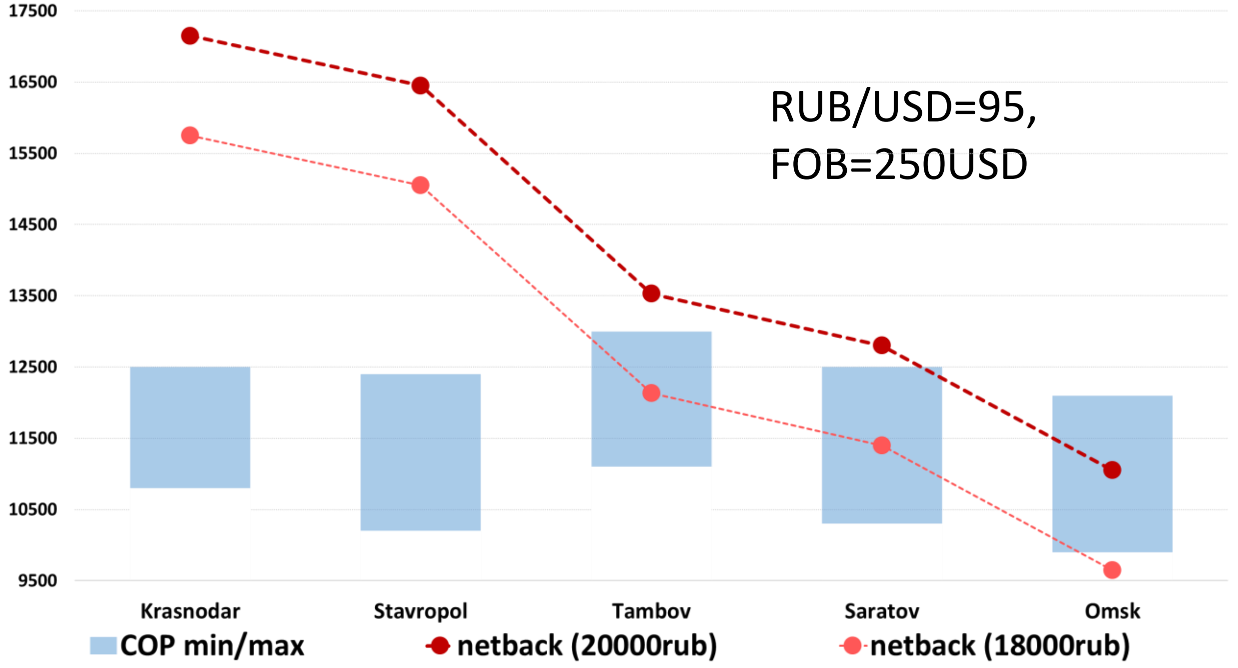


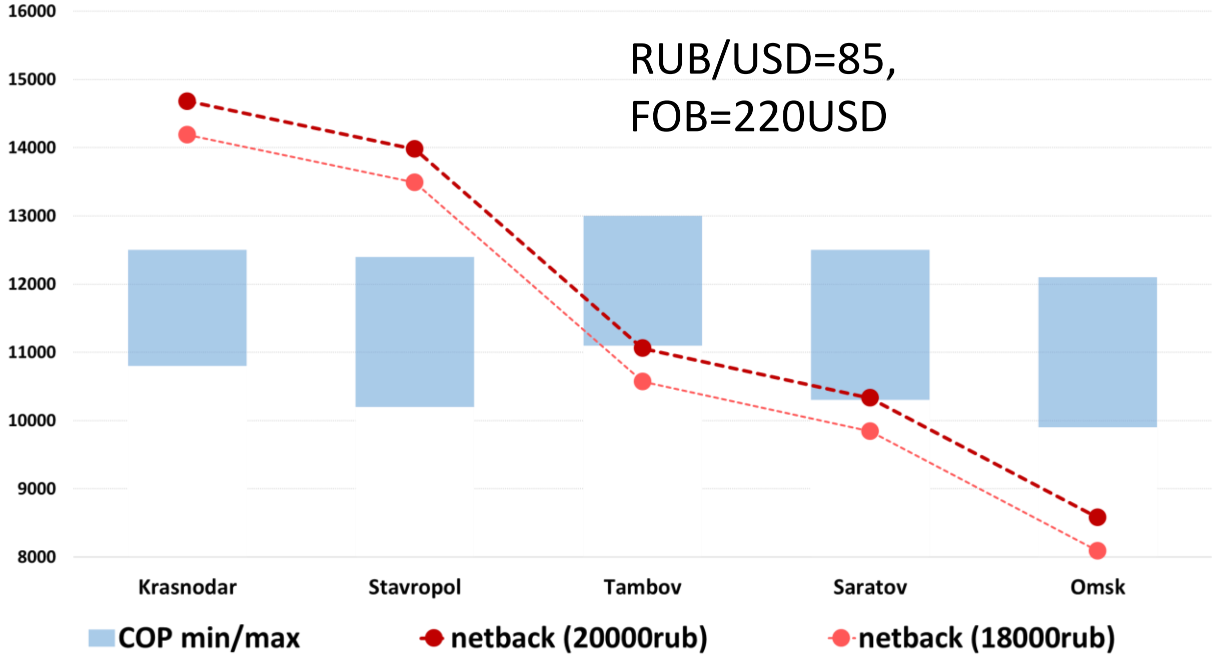
Wheat new crop netback vs actual prices and COP, RUB/mt excl.VAT

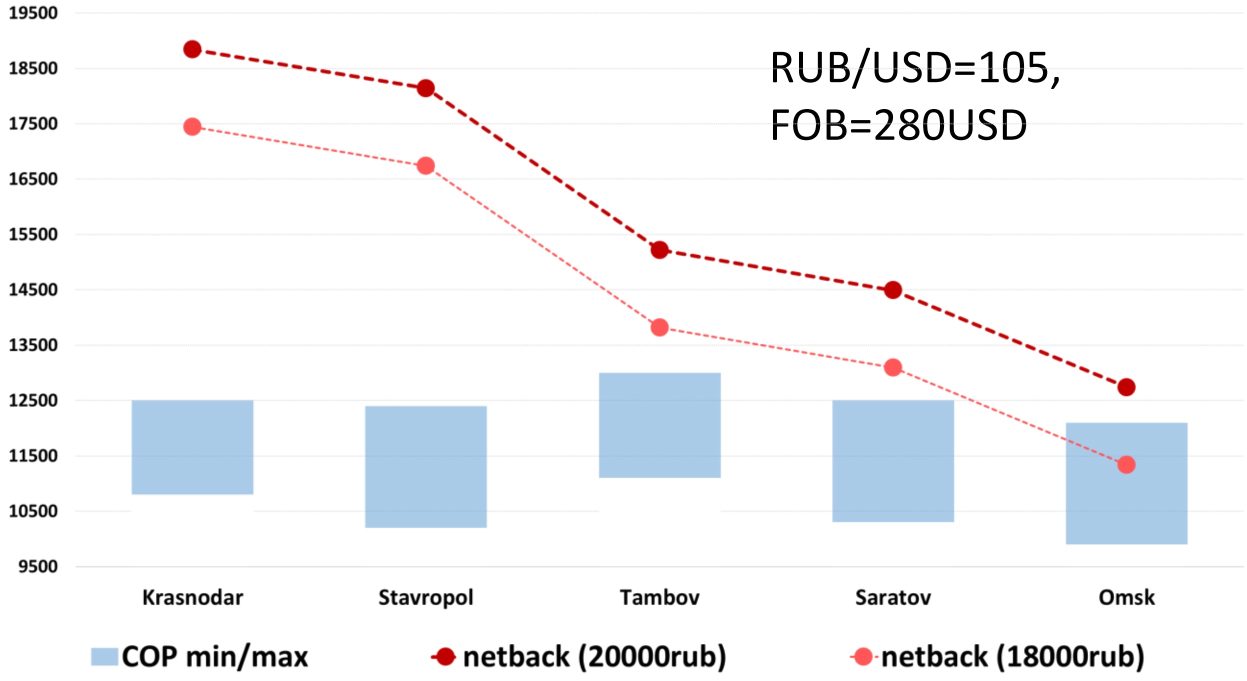


Wheat new crop export netback scenarios

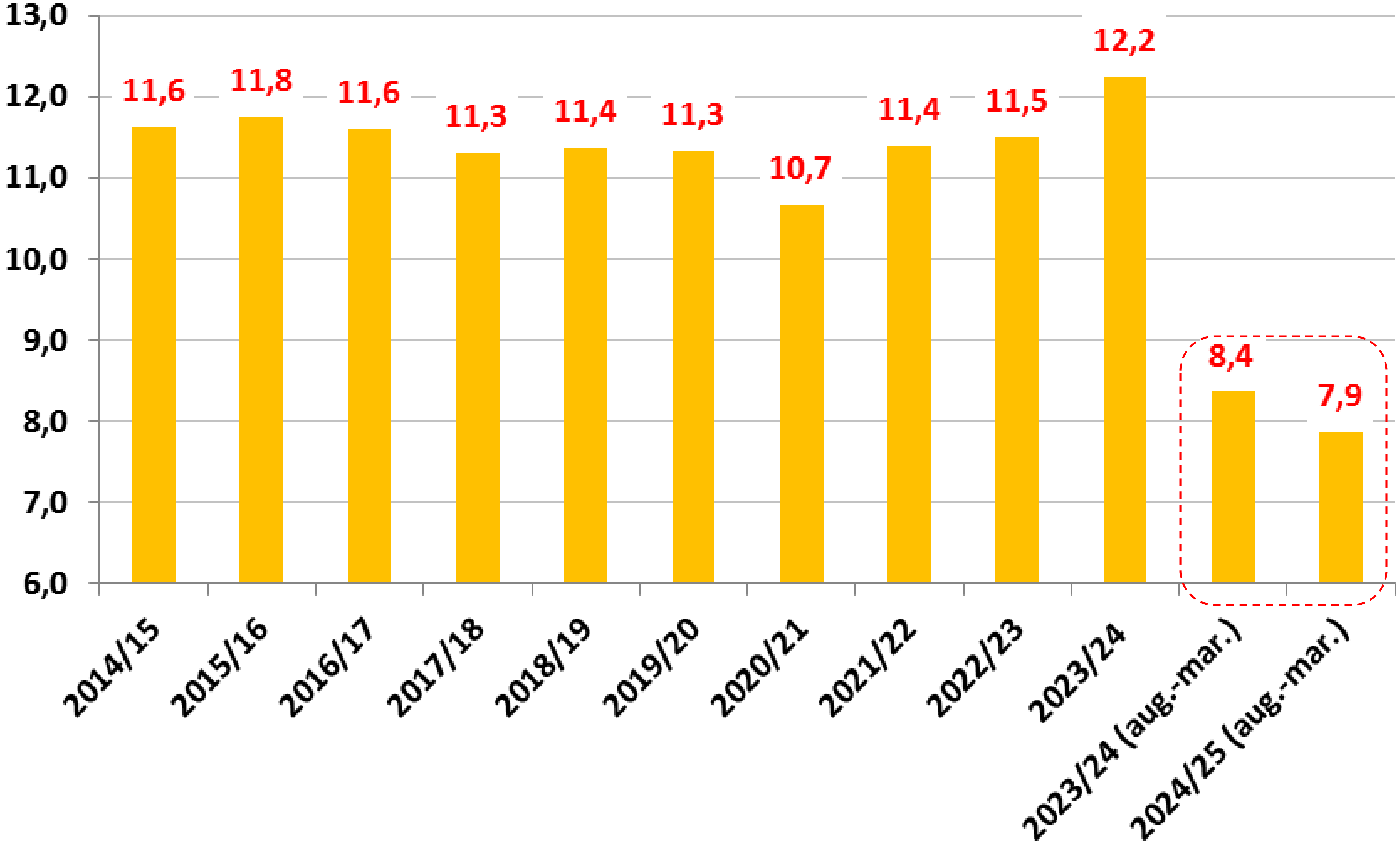




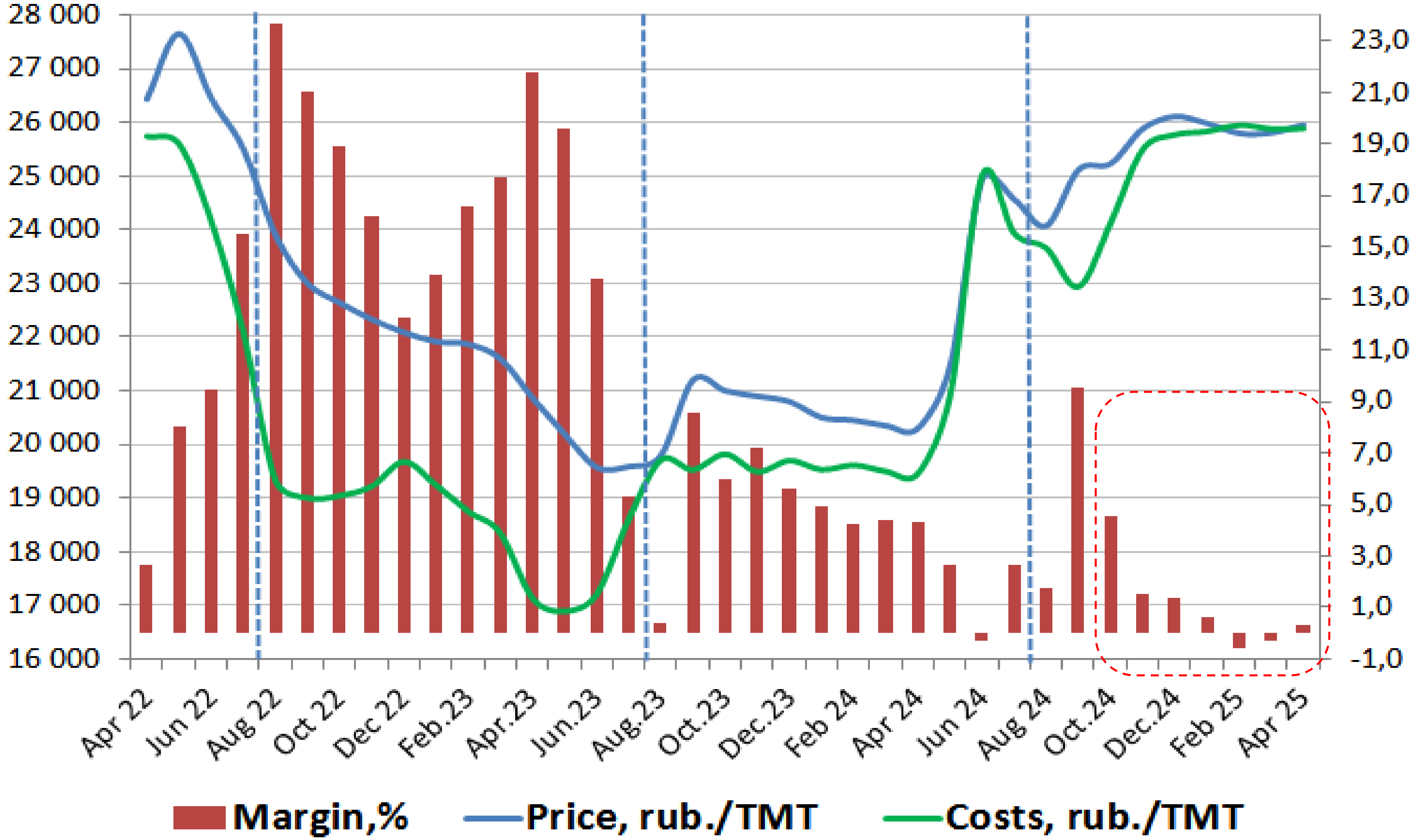




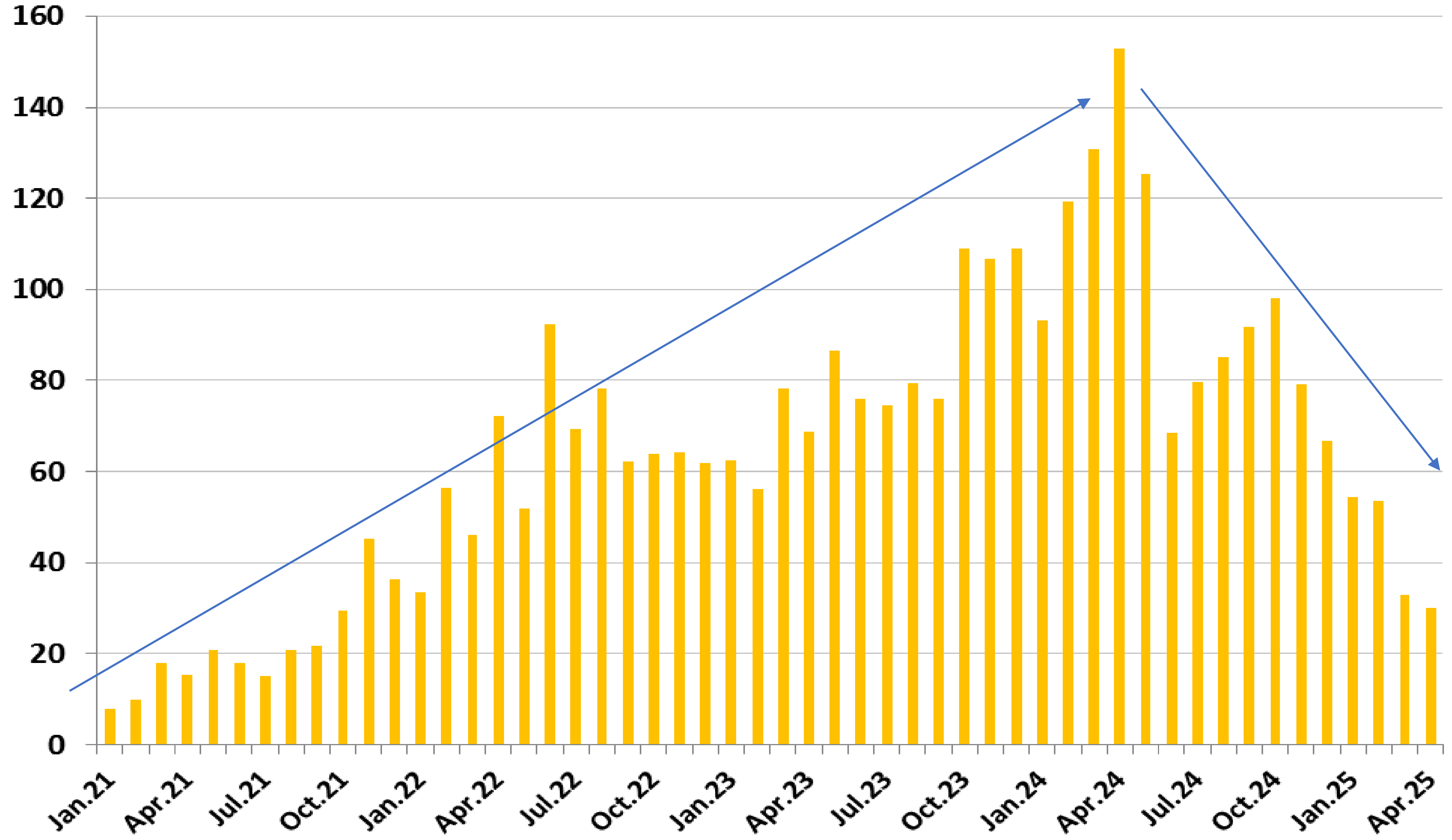
Russian flour production (IKAR est.), TMT



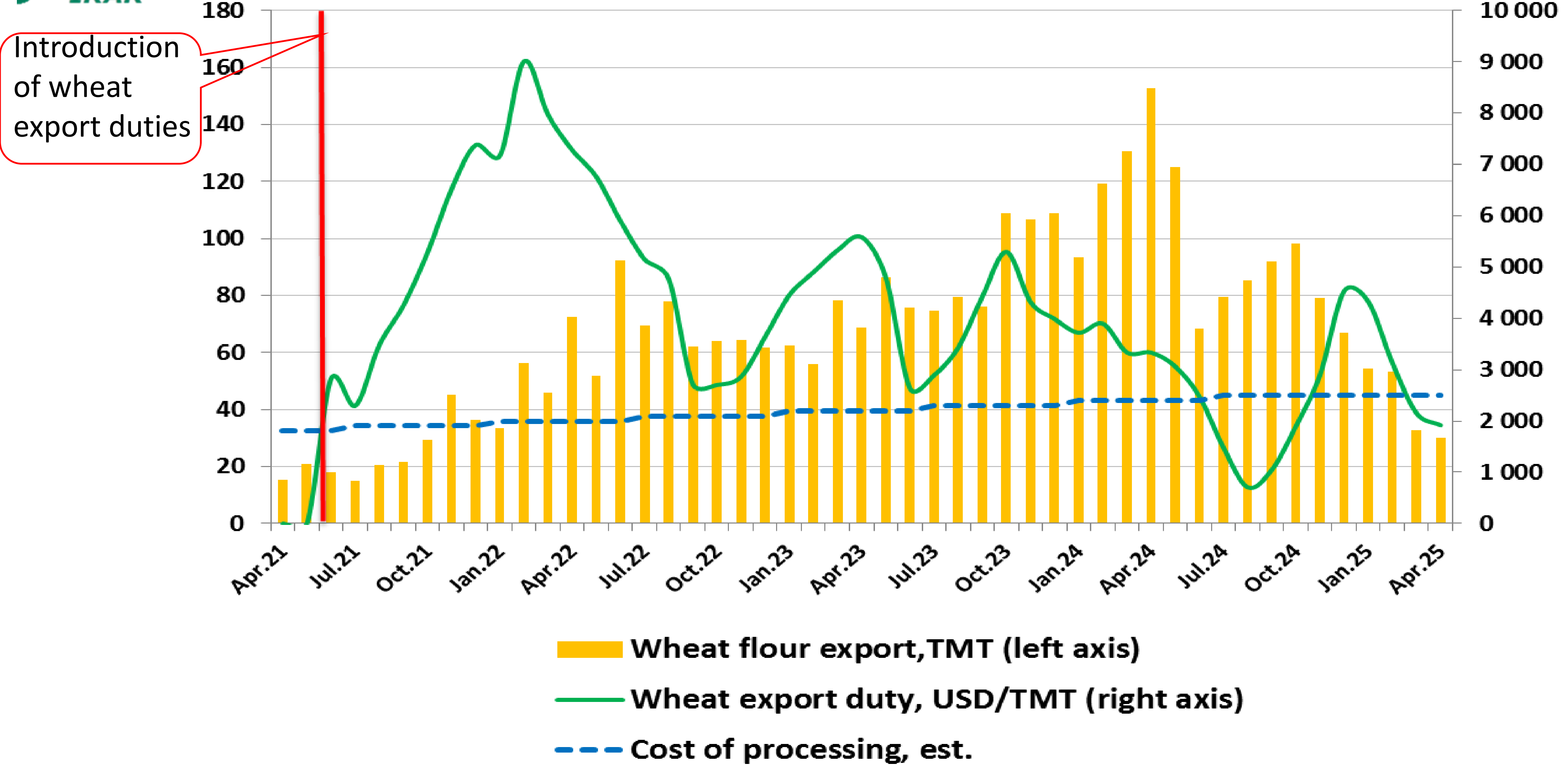
Flour milling operational margins (IKAR est.)



Rus wheat flour export by months, TMT



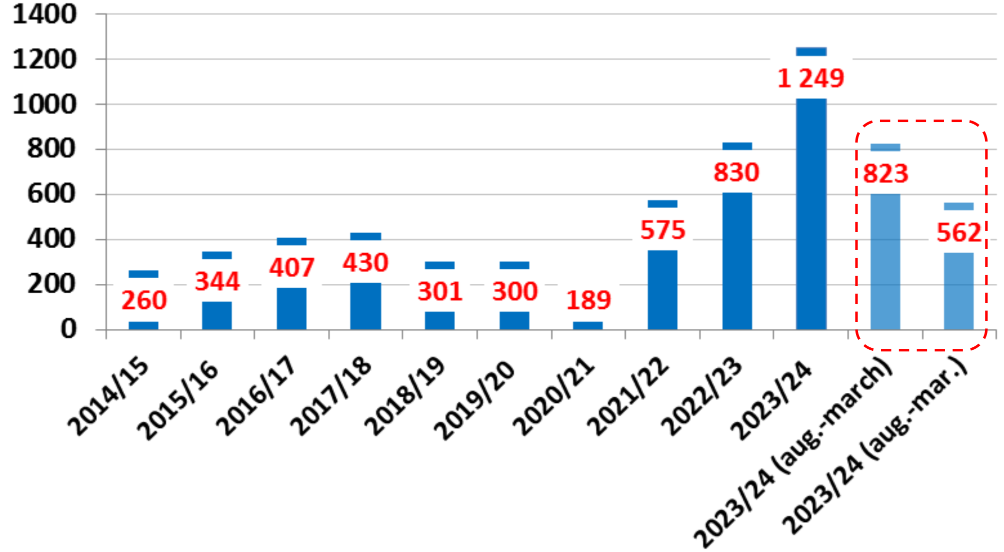
Wheat flour export and wheat export duty



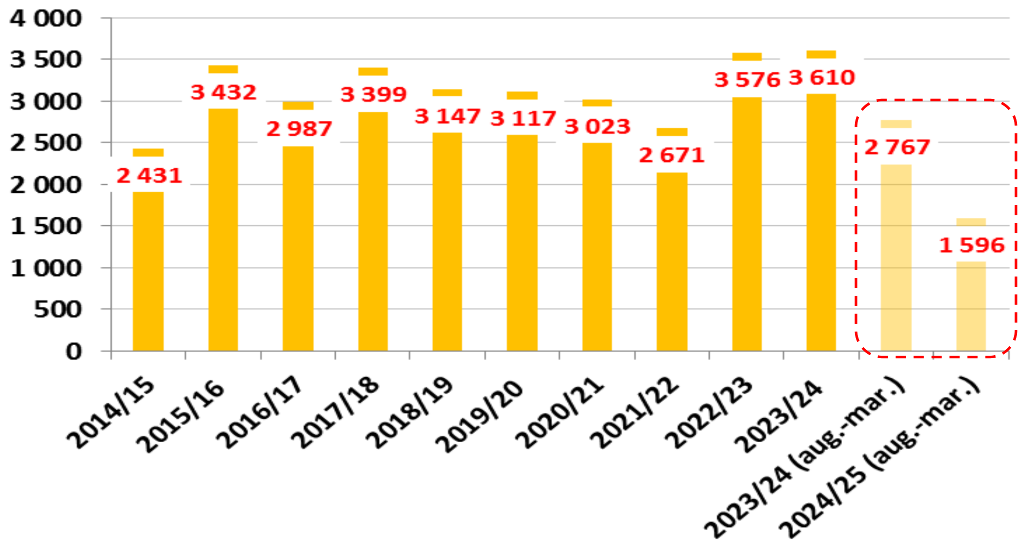
Wheat export duties above cost of processing cause elevation of wheat export, and vice versa…

Wheat flour export,TMT

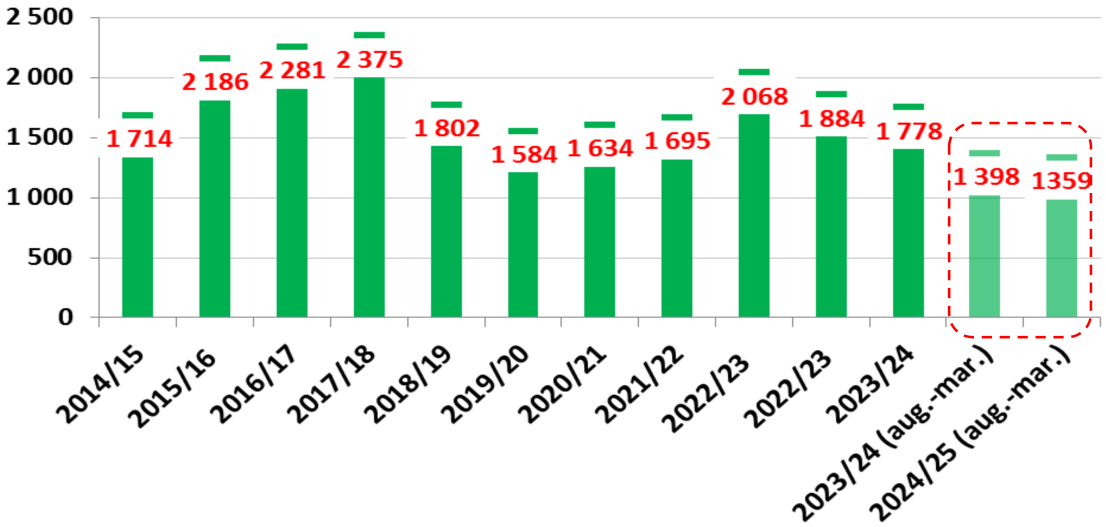
Russia



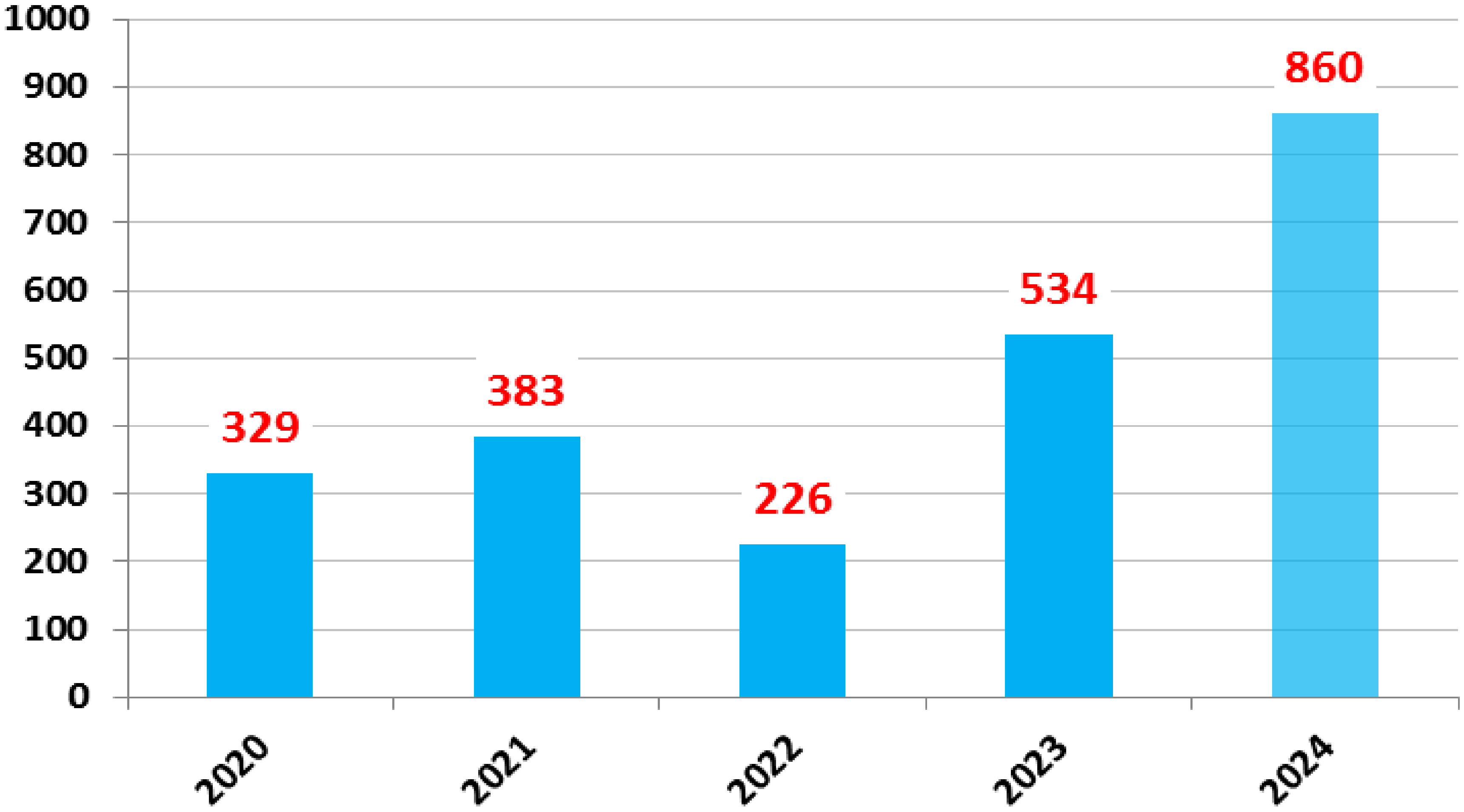
Turkey



Kazakhstan

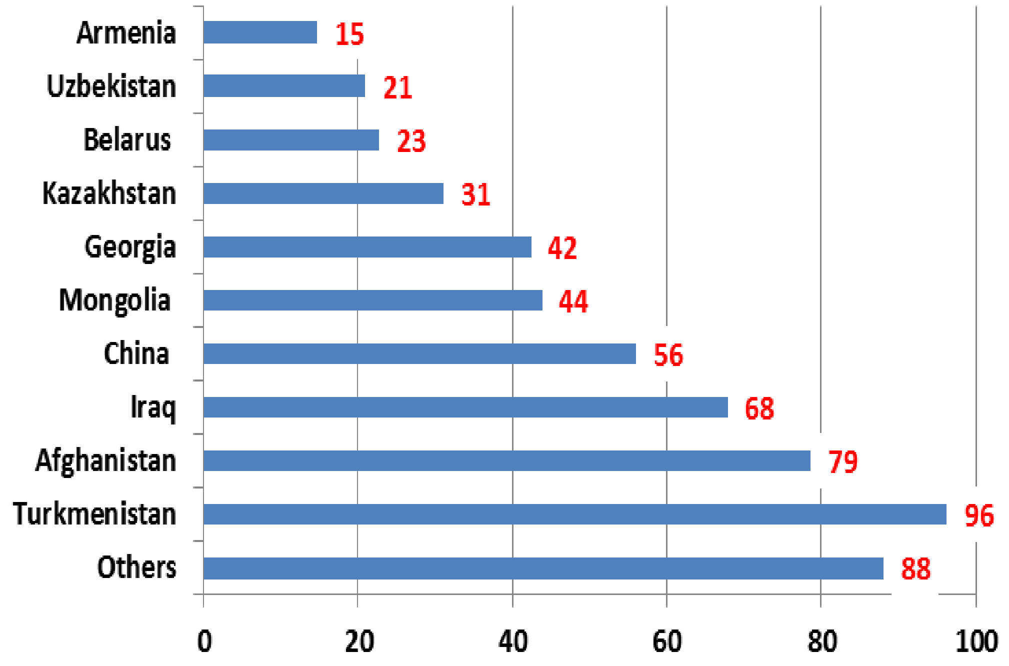


Wheat flour export by Egypt, TMT (2024 – prel. est.)

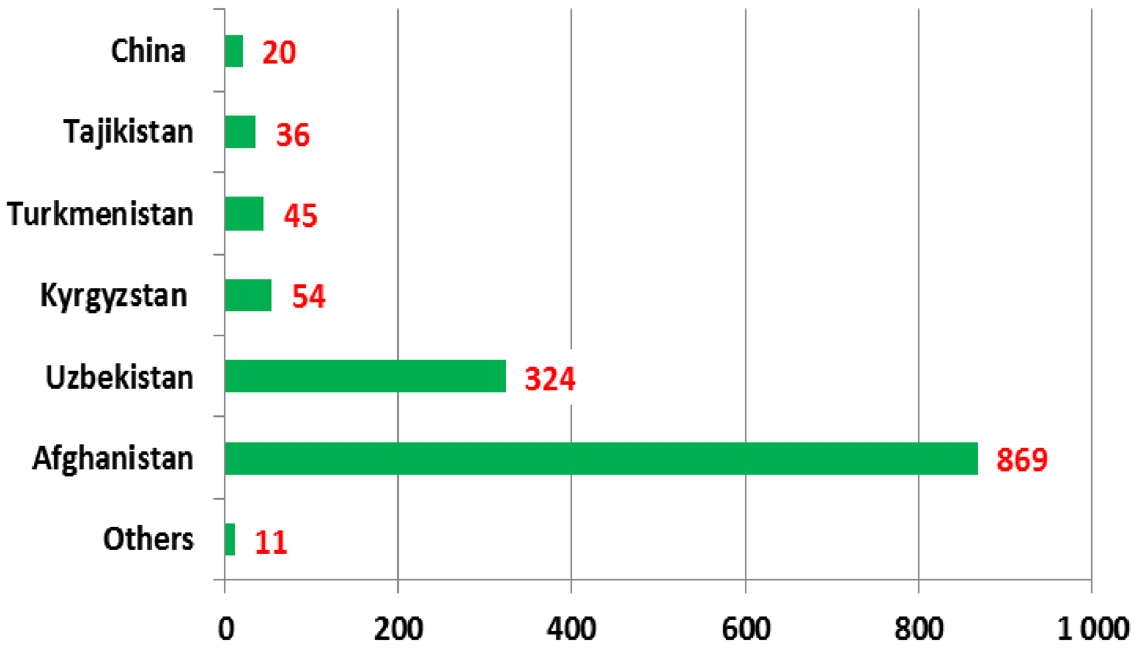


Wheat flour export by countries 2024/25 (august-march),TMT

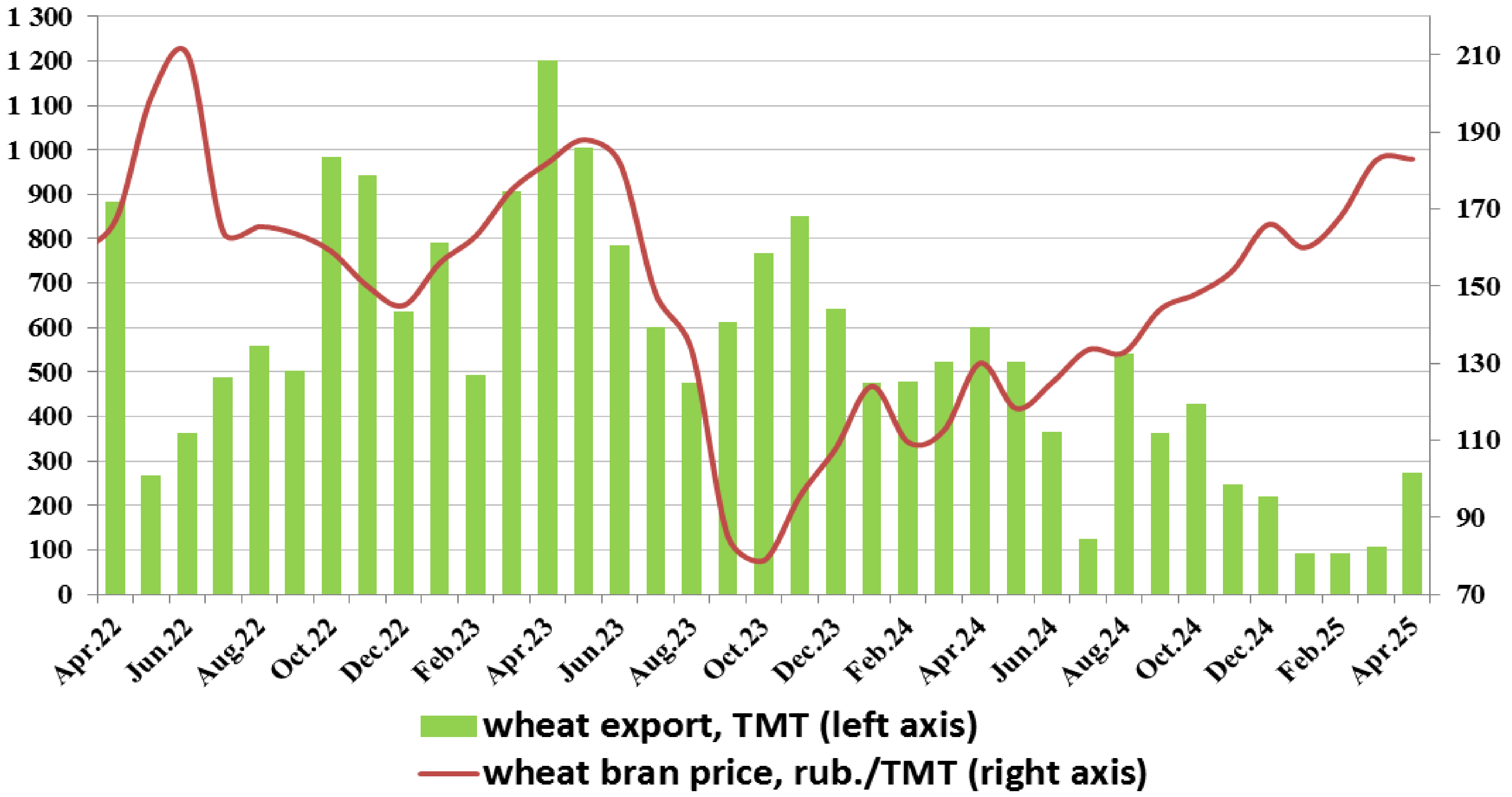
Russia



Kazakhstan



Rus wheat export to Turkey and the export price of bran



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- Russian Crop Tour – 2025
- Russian weekly oilseeds
- July 17-18 Moscow Conference
- Export-import data
- Bespoken reports